

CONNECTION

Summer 2026

L.A. Fuller and Sons

See how this family business delivers comprehensive solutions that include moving dirt, paving and material supply across the Texas Panhandle.



PRODUCT SPOTLIGHT

Takeuchi TL11R3

Delivers high torque and horsepower along with leading bucket breakout and lift-arm forces

Changing perception

Women at Kirby-Smith's Odessa branch are showing that the construction industry is open to anyone looking for a solid career.



MESSAGE FROM THE PRESIDENT



John Arapidis

Dear Valued Customer,

At Kirby-Smith Machinery, our mission is to provide customers with the equipment, technology and expertise they need to keep their business moving forward. This issue of *Kirby-Smith Connection* highlights the people, innovation and partnerships that make that success possible.

We begin by recognizing the skilled technicians who keep equipment performing at its best. Komatsu recently hosted its national Advanced Technician Competition (ATC) at its Cartersville Customer Center in Georgia, where technicians from across the country demonstrated exceptional technical ability, professionalism, safety and problem-solving skills. You can read more about the competition on page 44, as well as an employee spotlight on page 47 for Kirby-Smith's own **Dante Jarvis-Turner**, who proudly represented our team in the competition.

Innovation also takes center stage with Komatsu's next-generation PC220LC-12 and PC220LCi-12 excavators, featuring intelligent machine control (IMC) 3.0 technology, as well as Smart Construction Dashboard, a cloud-based solution that provides near-real-time jobsite visibility to improve productivity and decision-making.

In this issue, we share the successes of customers like L.A. Fuller and Sons, a fourth-generation Texas Panhandle contractor using modern equipment and Smart Construction technologies to tackle larger, more complex infrastructure projects while continuing a legacy spanning more than 80 years.

Finally, we are proud to feature outstanding team members from our Odessa branch whose stories highlight the rewarding career opportunities available throughout the construction equipment industry. Their dedication, teamwork and commitment to customer success are a reminder that our people continue to be our greatest strength.

Thank you for your continued trust in Kirby-Smith Machinery. On behalf of everyone at Kirby-Smith — and from me personally — thank you for allowing us to be your equipment partner. We appreciate the opportunity to earn your business every day and hope you enjoy this issue of *Kirby-Smith Connection*. As always, if there is anything we can do to support your operations, please don't hesitate to reach out to your nearest Kirby-Smith location.

Sincerely,

John Arapidis
President & CEO
Kirby-Smith Machinery Inc.

FEATURED ARTICLES...

L.A. FULLER AND SONS pg. 4

Discover how this family business delivers comprehensive solutions in Texas.

MAKING THE GRADE pg. 8

Read about how Condit Excavation uses Smart Construction solutions to take on large jobs.

CLEAR PICTURE OF YOUR PROJECTS pg. 10

Understand Komatsu's Smart Construction Dashboard.

ED'S RECYCLING CENTER INC. pg. 12

Find out how this family-owned business processes scrap for a wide range of customers.

CRANE CORNER pg. 17

Check out the National Crane NTC80 boom truck.

PARAGON CONTRACTORS LLC pg. 18

Delve into how this diverse company handles clearing to paving.

NEW COMPACT TRACK LOADER pg. 23

Take a glance at the Takeuchi TL11R3.

EPIC CONCRETE CONSTRUCTION INC. pg. 26

See how this Kansas City-based contractor expands operations with earthwork.

SMART ALIGNMENT FEATURES pg. 31

View Komatsu's PC220LC-12 and PC220LCi-12 excavators.

PAVING CORNER pg. 33

Look at the new VÖGELE SUPER 800-5 P mini paver.

CHANGING PERCEPTION pg. 36

Meet some of the women at Kirby-Smith's Odessa branch who are showing that the construction industry is open to anyone looking for a solid career.

FACES OF KIRBY-SMITH MACHINERY pg. 47, 49

Get to know Kirby-Smith's featured employees: Dante Jarvis-Turner and Debbie Green.

ASK THE PSSR pg. 51, 53

Learn from Kirby-Smith's featured PSSRs: Colten Tipton and Chris Bradley.

Published by Construction Publications Inc. for



Connect With a Branch Near You

OKLAHOMA CITY, OK	6715 W Reno, Oklahoma City, OK 73127	405.495.7820
TULSA, OK	12321 E Pine Street, Tulsa, OK 74116	918.438.1700
MCALESTER, OK	142 Powell Street, McAlester, OK 74501	918.310.1550
ABILENE, TX	12035 Interstate 20 W, Abilene, TX 79601	325.692.6334
AMARILLO, TX	3922 I-40 E, Amarillo, TX 79103	806.373.2826
CHICO, TX	749 S Weatherford Street, Chico, TX 76431	940.678.5046
DALLAS, TX	8505 S Central Expy, Dallas, TX 75241	214.371.7777
FT. WORTH, TX	1450 NE Loop 820, Ft. Worth, TX 76106	817.378.0600
HEWITT, TX	1151 Enterprise Blvd, Hewitt, TX 76643	254.261.1370
LUBBOCK, TX	3419 East Slaton Road, Lubbock, TX 79404	806.745.2112
ODESSA, TX	7301 E Interstate 20 E, Odessa, TX 79765	432.333.7000
ST. LOUIS, MO	12920 Gravois Road, St. Louis, MO 63127	314.729.0125
KANSAS CITY, KS	8320 Ruby Avenue, Kansas City, KS 66111	913.850.6300
VAN ALSTYNE, TX	— COMING SOON	

L.A. FULLER AND SONS

Family business delivers comprehensive solutions that include moving dirt, paving and material supply across the Texas Panhandle

L.A. Fuller and Sons has quietly built a legacy measured in miles of pavement, tons of material and generations of leadership. What began as one man moving dirt has become one of the region's most diversified civil construction companies during the past eight-plus decades.

Founded in the 1940s by L.A. Fuller, the company started with basic earthwork, terraces and dams before expanding into commercial construction. As opportunities grew, so did the scope of services, with L.A. Fuller and Sons steadily adding to meet market demand.

"We started with six people — three of them Fullers," recalled L.A.'s son

Mike, the second generation to lead the business. "I never imagined it becoming what it is today. Each generation took it as far as it could. Then, the next group pushed it further. That's how it grew."

Today, the third generation leads the business. Josh Fuller serves as the president and CEO, Jared Fuller oversees human resources, and Jonas Fuller manages operations as the chief operating officer. Together, they guide a workforce of more than 300 employees across six divisions.

"Our people matter, and what we do matters," Josh said. "We build things that improve daily life. That responsibility drives us to keep getting

better. That mindset has shaped every stage of growth."

L.A. Fuller and Sons currently offers a one-stop solution for civil construction, handling everything outside the building shell, including earthwork and underground utilities, asphalt, concrete, and material supply. That has positioned the company for projects few regional contractors can manage alone.

"We build things that improve daily life. That responsibility drives us to keep getting better."

*— Josh Fuller,
President/CEO,
L.A. Fuller and Sons*

Customer snapshot

Company: L.A. Fuller and Sons

Location: Amarillo, Texas

Established: 1940s

Employees: 300+

Areas of expertise: Earthwork, paving, material supply and utilities

Komatsu equipment: PC360LCi-11 IMC excavators; D71PXi-24 IMC dozer; standard wheel loaders and excavators

Komatsu technology: Smart Construction solutions, including Remote, Dashboard and intelligent machine control (IMC)

Moving more material than ever

As the company expanded its services and geographic reach, its growing portfolio of complex projects demanded new approaches, new technology and new ways to build at scale. That evolution is visible on jobsites across the Texas Panhandle, where L.A. Fuller and Sons is executing larger, more complex projects than ever before. Now, the company typically manages 15 to 20 active projects at a time.

Recent work includes a multiyear rebuild of Georgia Street in Amarillo, converting a two-lane roadway into five lanes of concrete paving with extensive underground drainage. L.A. Fuller and Sons also recently completed a \$19 million reconstruction of parking and roadway infrastructure at Rick Husband Amarillo International Airport.

"We're moving more material and covering more ground than we ever have," Jonas reported. "Some projects require hundreds of thousands of tons of base and hot mix in addition to what we're moving in terms of dirt and putting pipe in the ground. It takes coordination across every division to make that happen."



(L-R) Members of the L.A. Fuller and Sons team include Mike Fuller and his sons, Josh, Jared and Jonas.



An L.A. Fuller and Sons operator builds a pond in Amarillo, Texas, with a Komatsu D71EXi-24 intelligent machine control (IMC) dozer.

One dealer, multiple brands

To support its workload, L.A. Fuller and Sons relies on an expanding fleet that includes Komatsu intelligent machine control (IMC) equipment with integrated GPS grade control. The company currently operates a Komatsu D71EXi-24 IMC dozer and a Komatsu PC360LCi-11 IMC excavator. The PC360LCi-11 is primarily used for utility trenching, while the D71EXi-24 handles mass excavation, pad construction and final grading.

“The machines take the guesswork out of it,” Josh stated. “Operators know when they’re on grade. That precision saves time, labor and material because there’s no overcutting and replacing material, and we don’t need someone to constantly grade check or multiple surveys. It allows us to get to grade, get the job done, and move onto the next one faster.”

As projects grow in size and complexity, modern technology has become essential — not just for efficiency but for consistency, safety and accountability across every phase of construction. Both IMC machines feed real-time production data such



An L.A. Fuller and Sons crew paves an asphalt road with a VÖGELE SUPER 2003-3i paver and compacts it with HAMM smooth drum rollers.

Continued . . .

'We know we can call and get help quickly'

... continued

as hours, locations and more to the office through My Komatsu telematics, as do several standard Komatsu pieces of equipment the company utilizes. L.A. Fuller and Sons is also remotely transferring files and getting a near-real-time jobsite picture with Komatsu's Smart Construction Remote and Dashboard solutions.

"Having the data readily available is extremely valuable as it gives a clear, accurate picture of a site at any time," noted Jonas. "It lets us make decisions that involve moving resources around faster. If there is an issue, we see it right away and can more quickly react."

As L.A. Fuller and Sons expanded its equipment fleet and embraced intelligent

technology, the company leaned heavily on its long-standing relationship with Kirby-Smith Machinery Inc. (KSM), which began about 14 years ago. What started as a practical purchasing decision evolved into a trusted partnership when L.A. Fuller and Sons acquired multiple Komatsu loaders through KSM.

Competitive pricing opened the door, but service and support such as Komatsu Care has kept it open. KSM supports L.A. Fuller and Sons through equipment sales, rentals, parts supply and select service work, complementing the company's in-house maintenance capabilities.

"They have always been easy to deal with," Josh commented. "If we need

parts, rentals or just answers, we know we can call and get help quickly from Territory Manager Britt Stubblefield or anyone else at Kirby-Smith. That reliability matters when machines are working every day, and uptime is essential."

Britt also works with L.A. Fuller and Sons to purchase and rent additional brands, including HAMM, WIRTGEN and VÖGELE stabilizing, milling, paving and compaction equipment from the WIRTGEN GROUP of products as well as Takeuchi compact track loaders.

"It's convenient to work with one dealer that has so many lines and applications covered," Josh remarked. "Earthmoving, paving, stabilization — Kirby-Smith understands all of it. That makes a big difference for us as we build and diversify our fleet."

Responsible growth

L.A. Fuller and Sons plans to continue expanding its footprint while staying true to the services that built its reputation, with a fourth generation of Fullers already in the fold. Growth will remain deliberate, focused on strengthening infrastructure before scaling operations.

"We continue to strive to be the trusted contractor in Amarillo and beyond," Josh declared. "That means growing responsibly and continuing to do the work right. We're still building for the long term." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*



KSM Territory Manager Britt Stubblefield (left) talks with L.A. Fuller and Sons President and CEO Josh Fuller.

An L.A. Fuller and Sons operator loads trucks with a Komatsu WA270 wheel loader.



By the numbers

- 4 generations
- 15 to 20 projects active at once
- \$19 million reconstruction of parking and roadway infrastructure at Rick Husband Amarillo International Airport recently completed



Discover more at
KirbySmithConnection.com

Smart Construction



Smart Construction Support Is Here!

See how Smart Construction solutions can impact your business!

Solutions:

- Dashboard • Design • Drone • Edge • Field • Fleet
- Remote • 3D Machine Guidance • 3D Machine Guidance Flex
- Intelligent Machine Control • Base / Rover



www.kirby-smith.com

MAKING THE GRADE

Condit Excavation leverages intelligent machine control and Smart Construction Base and Rover to compete in DFW and take on large projects

In the fast-moving Dallas-Fort Worth construction market, opportunity favors those willing to move dirt quickly and accurately. Chris Condit saw that opening and built Condit Excavation LLC to fill it.

Condit launched the Dallas-based company about a year ago after years in multifamily construction and development. He worked up from an assistant superintendent to an assistant project manager before shifting into site development, which is the direction Condit is taking Condit Excavation. The company currently handles pad preparation, mass clearing and mass grading across North Texas, mainly focusing on the Dallas-Fort Worth metroplex.

"I've brought on a really good team and leaned on strong partners to get moving," shared Condit. "We stick to dirt. Utilities and paving are handled by trusted partners.



Chris Condit,
Owner,
Condit Excavation

That focus lets us do one thing, and do it well."

Condit began in East Texas completing residential pad preps and lot benching. As word spread, he expanded into commercial and multifamily work, which now makes up about 90% of Condit Excavation's projects. Crews tackle jobs ranging from 1-acre retail sites to

20-acre multifamily developments.

Saving with the latest technology

By combining a lean operational structure with advanced machine control, Condit Excavation is positioning itself as a nimble, tech-forward contractor in the competitive North Texas earthmoving market, proving that even a young company can leverage digital tools to compete at a higher level.

Condit Excavation's fleet centers on a Komatsu D51PXi-24 intelligent machine control (IMC) dozer. Equipped with factory-integrated

GPS machine control, it drives production on grading projects. Crews use a Komatsu Smart Construction Base and Rover system to establish site control, allowing operators to cut and fill to exact elevations without constant grade checking. Unlike traditional setups that require grade stakes and frequent survey verification, the integrated system gives operators real-time elevation feedback directly in the cab.

"The accuracy is spot-on and allows us to get to grade faster and take on more jobs."

— Chris Condit,
Owner,
Condit Excavation

"We can see exactly where we are in relation to finish grade in real time



Discover more at
KirbySmithConnection.com

KSM Technology Solutions Expert Eddie Garcia calibrates a Komatsu Smart Construction Base and Rover solution before Condit Excavation uses its Komatsu intelligent machine control (IMC) dozer.

▶ VIDEO





► VIDEO

Condit Excavation uses its Komatsu D51PXi-24 IMC dozer to strip, cut and finish grade.

right on the dozer's screen," said Condit. "It makes the whole operation more efficient and reduces our costs because we have less labor and there's no overcutting, so no wasted effort or need for replacement fill. The accuracy is spot-on and allows us to get to grade faster and take on more jobs."

Eddie Garcia, Technology Solutions Expert with Kirby-Smith Machinery Inc. (KSM), said that successful GPS machine control implementation starts long before the machine ever tracks onto the jobsite.

"We'll come out and help you set up your base station, especially anytime you're using GPS machine control," noted Garcia. "We initially consult with you about what you're trying to accomplish and tailor technology solutions to fit your needs. There are many ways we can help, including helping with the creation of jobsite models. In Chris' case, finished files are formatted for the integrated Topcon system, but Kirby-Smith supports multiple platforms, including Trimble and Leica."

Garcia and other KSM technology team members work with contractors to tie the digital model to real-world coordinates through localization. Using known control points on the site, they set up the base station and calibrate the rover and data collector to ensure the machine's GPS signals align precisely with the project's layout.

"What that does is it ties your jobsite together," Garcia explained. "We'll help with localization, help you set up your base station, do training with your rover and data collector, and help set up the machine, trying to make it as easy as possible for you. Our goal is to train contractors to do it themselves and support where needed."

Confidence for bigger work

Garcia emphasized that adopting GPS technology isn't reserved for large, long-established contractors, and Condit Excavation is a prime example of how it can benefit contractors of any size.

"You don't have to be a big company to use technology," Garcia stated. "Chris is a smaller company —

first dozer, first GPS system. Whether you're a one-man show or have a hundred people, you get the same support from Kirby-Smith."

Condit was introduced to the technology through KSM Territory Manager Matt Probey and later attended a Demo Days event, where he operated a Komatsu IMC dozer firsthand. Garcia and the KSM technology team provided initial setup and operator training when the machine was delivered and continue to support Condit Excavation nearly a year later.

"When we call, they answer," commented Condit. "They understand how to put us in the right machines and use the technology to our advantage. That gives us confidence to take on bigger work." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*



Discover more at
KirbySmithConnection.com

CLEAR PICTURE OF YOUR PROJECTS

Komatsu's cloud-based 3D Smart Construction Dashboard helps contractors turn jobsite data into daily action

Komatsu's Smart Construction Dashboard is giving contractors a clear picture of their projects by merging 3D design files, aerial mapping and intelligent machine control data into a single, easy-to-use solution. Designed for daily use by operations teams, Smart Construction Dashboard offers near-real-time visibility into jobsite conditions, supporting efficient decision-making and accurate project control.

At its core, Smart Construction Dashboard helps contractors understand where they are today, so they can make informed decisions about where they want to be tomorrow. By combining multiple 3D data streams, users can confirm quantities, monitor progress, and reduce the guesswork that can surround earthwork and site development.

Komatsu's Smart Construction Dashboard helps users confirm quantities, monitor progress, and reduce the guesswork that can surround earthwork and site development.

Features and benefits include:

- **Real-time, integrated 3D jobsite view**

The dashboard combines 3D design data, drone mapping and machine as-built information, allowing users to spin, rotate and manipulate a model of the entire site. No specialized hardware or software is required, and collaborators can log in from anywhere.

- **Fast and accurate quantity calculations**

Whether verifying a pre-bid topo map or evaluating daily production, the system is designed to make volumetric measurements simple. Users can outline a stockpile with a few clicks to quickly calculate volume, density/mass or assigned value. Cut/fill calculations are equally

fast, with options to compare the initial survey versus the design, today versus the design or any day in between.

- **Color-coded cut/fill visualizations**

Smart Construction Dashboard automatically generates industry-standard color maps to highlight material movement. These grids can be downloaded, emailed or printed, helping teams communicate progress and provide documentation for reporting or change orders.

- **Timeline-based project progress tracking**

A playback feature lets teams review jobsite development through time, using whole-site views, cross-sections and measurement snapshots. With drone data layered in, progress becomes visually obvious and simple to confirm.

- **Enhanced documentation and accountability**

High-resolution aerial data captured throughout the project helps contractors document site conditions, support change order requests and maintain complete records for clients and stakeholders.

- **Advanced site management**

The 3D viewer, fed by drone and machine data, gives project managers a complete view of the jobsite. This helps teams identify issues early, coordinate effectively and maintain tight control over daily operations.

The platform is backed by Komatsu-trained Smart Construction and Technology Solution Experts who offer coaching before, during and after deployment. Support includes operator training and guidance to help project managers navigate digital transformation. ■



Finish on grade, on time, and on budget

with Trimble® Earthworks Grade Control Platform.



✓ **Flexible**
same system, mixed fleet

✓ **Upgradeable**
from 2D to 3D automatics

✓ **Accurate**
job-specific configuration

✓ **Durable**
tough, robust, and proven components



© 2025, Trimble Inc. All rights reserved. TC-399 (12/25)



www.kirby-smith.com

OKLAHOMA CITY, OK
6715 W. Reno Ave. • (405) 495-7820
FT. WORTH, TX
1450 NE Loop 820 • (817) 378-0600
AMARILLO, TX
3922 I-40 East • (806) 373-2826
HEWITT, TX
1151 Enterprise Blvd. • (254) 261-1370

MCALESTER, OK
142 Powell St. • (918) 310-1550
DALLAS, TX
8505 S. Central Expy. • (214) 371-7777
ABILENE, TX
12035 Interstate 20 W. • (325) 692-6334
CHICO, TX
749 S. Weatherford St. • (940) 678-5046

TULSA, OK
12321 E. Pine St. • (918) 438-1700
ODESSA, TX
7301 E. Interstate 20 E. • (432) 333-7000
LUBBOCK, TX
3419 East Slaton Rd. • (806) 745-2112
VAN ALSTYNE, TX - COMING SOON!

ED'S RECYCLING CENTER INC.

Family-owned business processes cans to cars as it continues to serve a wide range of customers from its southeast New Mexico locations

In a small community where family businesses still define local economies, Ed's Recycling Center Inc. stands as a third-generation operation built on grit, trust and steady growth.

Founded in 1996 in Clovis, N.M., Ed's Recycling began when Ed Lingnau transitioned from farming into the scrap industry. He was soon joined by his son, Michael, who was finishing college at Eastern New Mexico University and helping where he could.

"Dad decided he wanted to go a different direction from farming, so he started managing a recycling company here in Clovis," Michael recalled. "I started working with him, and as soon as I got out of school, we started on our own with just the two of us. I remain excited that this fell into my lap. The scrap industry is great for our

environment. We're happy to provide that service."

The company started with an empty building, a pickup and a single forklift. From those humble beginnings, Ed's Recycling grew into a multicompany operation that employs more than 40 people and handles everything from cans to household and industrial scrap to whole vehicles. It offers roll-off services and includes additional businesses: Ed's Auto Parts that salvages and sells parts, as well as Ed's Waste Management, which offers residential and commercial waste management solutions.

"In addition to our yards, we offer mobile baling for others, and we go to landfills in the West Texas/New Mexico area and process metals they have pulled out of the refuse," explained Michael. "We buy and

process a lot of scrap metal in the area. We believe in being honest, paying fair prices and treating people right. In a small town, that's how you build a good reputation and grow."

"We believe in being honest, paying fair prices and treating people right. In a small town, that's how you build a good reputation and grow."

— Michael Lingnau,
Owner,
Ed's Recycling Center Inc.

A true family business

In 2013, Michael officially took over ownership as his father stepped back from daily operations, though Ed still visits the yard frequently. With a strong foundation in place and a new generation stepping in, the company's evolution continues — driven by experience, technology and family leadership.

Today, Michael serves as owner-operator, and his wife, Rachel, helps support the business. Their three sons all plan to become part of Ed's Recycling's legacy, including Tyler, who recently joined full time after graduating from Texas Tech University; Austin, a junior at Eastern New Mexico University; and high school senior Zachary.

"It's a true family business," Michael said proudly. "We started from absolutely nothing and built this together. Now, the boys want to be part of it, and that means everything to me."

Moving more with Atlas

At the heart of Ed's Recycling's operations are Atlas material handlers, including multiple 350 MH models currently in service. The newest Atlas 350 was added within the past year and works daily as a primary production machine at the Clovis location.

Customer snapshot

Company: Ed's Recycling Center Inc.

Locations: Clovis, New Mexico; Tucumcari, New Mexico

Established: 1996

Employees: 40+

Area of expertise: Scrap processing

Atlas equipment: 350 MH material handlers

Michael Lingnau (right) is the second-generation owner of Ed's Recycling Center Inc., and his son Tyler recently joined the business full time as the operations manager.





An Ed's Recycling Center operator sorts materials and loads processed vehicles onto a flatbed with an Atlas 350 MH material handler at the company's yard in Clovis, N.M.

Ed's Recycling worked closely with Kirby-Smith Machinery Inc. (KSM) Territory Manager Brady McAlister and Material Handling Specialist Ralph Faulkner on its latest purchase.

"We bought our first Atlas about 20 years ago after seeing one at an equipment show," shared Michael. "The price was right, and it had all the features I needed, so I took a chance. I'm glad I did because it turned out great for our company. A year later, I had a deal fall into place to buy two more. Those machines are still running with 15,000 to 20,000 hours. That's a big reason why I wanted an Atlas when I started to look for a new machine. Kirby-Smith became the dealer in the area recently, so I reached out to them, and they responded right away."

The Atlas 350 features a 52-foot reach and a 15-foot elevating cab, allowing operators to load railcars with excellent visibility. Ed's Recycling uses both

grapples and magnets, utilizing a quick-connect system that eliminates attachment changes.

"The 350 model fits our operation really well," Michael commented. "It gives us the reach, visibility and flexibility we need to keep material moving safely and efficiently. It's set up so that we can do multiple jobs with one machine. That saves time, improves safety and keeps production moving."

The wheeled machines also allow crews to cross to the rail site that sits across the street from Ed's Recycling in Clovis without damaging the pavement, which is another distinctive advantage, according to Michael.

"The reach, shear strength and overall capability of the machine are great," added Tyler. "The cab is comfortable, and it's very handy that it elevates, so you can see exactly where to put material."

For a volume-based industry, efficiency and production remain critical. Dependable service support plays a major role in that, which Michael said has been a strength of working with KSM, Brady and Ralph. KSM serves as the regional Atlas dealer supporting the company's equipment fleet.

"Having local service is absolutely everything," Michael emphasized. "When there is a need, you want someone who answers the phone and gets you answers. Kirby-Smith has done that for us. They have been upfront and honest through the whole process. They gave us the information we needed and followed through when we needed help. That means



Discover more at
KirbySmithConnection.com

Continued . . .

'Having local service is absolutely everything'

... continued

a lot in our business. It's more than buying a machine. It's about having a partner you can count on."

Long-term growth focus

That partnership with KSM helps position Ed's Recycling for its next chapter. With modern equipment in place and a new generation stepping into leadership roles, Ed's Recycling is focused on long-term growth.

The company plans to expand production capacity while continuing to diversify its scrap, auto salvage and waste management divisions. Growth will remain measured, prioritizing operational control and customer service.

"I see great things ahead for our company," Michael declared. "With my sons coming into the business,

we're positioned to move more material and serve our community for a long time. There's a lot of opportunity here."

As Ed's Recycling looks ahead, it remains grounded in the same principles that built the business: family involvement, honest service and a commitment to the communities it serves.

"It's such a unique business," reflected Tyler. "Other people look at it and kind of brush past it, but we're all intrigued by it and interested in seeing all the different things that come through. Grandpa always says one man's junk is another man's treasure, and this business can really show that. I'm excited about where we are and the future." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*



KSM Territory Manager Brady McAlister (left) discusses business with Ed's Recycling Center owner Michael Lingnau.

An Ed's Recycling Center operator loads railcars with an Atlas 350 MH material handler.

By the numbers

- 3 generations
- 19 years using Atlas material handlers

▶ VIDEO



ESCO®

**STDP
Standard-Duty
Plate Lip Bucket**



**SXDP
Super Extreme Duty
Plate Lip Bucket**



WEHR

Level up with the NEW ESCO® Vertasys™ tooth system

ESCO® buckets are precision engineered and feature the revolutionary Vertasys™ tooth system that provides optimized point profiles for more machine uptime and a unique vertical lock for reduced maintenance time.

Vertasys™ Tooth System



ESCO® Manganese Crusher Wear Parts



Bucyrus Blades™ Cutting Edges and Accessories



**KIRBY-SMITH
MACHINERY, INC.®**

www.kirby-smith.com

OKLAHOMA CITY, OK
6715 W. Reno Ave. • (405) 495-7820
FT. WORTH, TX
1450 NE Loop 820 • (817) 378-0600
AMARILLO, TX
3922 I-40 East • (806) 373-2826
HEWITT, TX
1151 Enterprise Blvd. • (254) 261-1370

MCALESTER, OK
142 Powell St. • (918) 310-1550
DALLAS, TX
8505 S. Central Expy. • (214) 371-7777
ABILENE, TX
12035 Interstate 20 W. • (325) 692-6334
CHICO, TX
749 S. Weatherford St. • (940) 678-5046

TULSA, OK
12321 E. Pine St. • (918) 438-1700
ODESSA, TX
7301 E. Interstate 20 E. • (432) 333-7000
LUBBOCK, TX
3419 East Slaton Rd. • (806) 745-2112
VAN ALSTYNE, TX - COMING SOON!

KIRBY-SMITH

MACHINERY, INC.®

CRANE RAPID RESPONSE

- Emergency Service
- Emergency Parts



Need immediate assistance?

We can help you in emergency "crane-down" situations.

Call Toll Free for Emergency / Crane-Down Services:

888-839-2410

When you need emergency crane parts and service or are facing a crane-down situation, the Kirby-Smith Machinery Crane Rapid Response Team is ready to rapidly and efficiently respond to your needs. With Crane Rapid Response as your partner, you can expect to work with friendly, knowledgeable Crane Professionals who are equipped with the very latest training and best tools available.



Manitowoc **GROVE** **NATIONAL CRANE** **BRODERSON**

Oklahoma City • Tulsa • McAlester • Kansas City • St. Louis • Dallas • Fort Worth
Abilene • Amarillo • Chico • Hewitt • Lubbock • Odessa • Van Alstyne Coming Soon

kirby-smith.com



CRANE CORNER

NTC80 delivers 80-ton capacity with a 156-foot five-section main boom, expanding lifting capability from a commercial, roadable boom truck

National Crane launched the new NTC80 boom truck as part of its “Big and Bold” approach to product development and customer support. Built around direct feedback from customers in the field, the NTC80 was designed to deliver more lifting power from a commercial, roadable truck chassis without sacrificing mobility or setup efficiency.

According to Bob Ritter, Director of Product Management at Manitowoc, customers across the utility, construction, and oil and gas markets consistently asked for more capacity and reach, but not at the cost of maneuverability or productivity. The NTC80 addresses that need by offering 80-ton capacity in a configuration that can move easily between jobs and be set up repeatedly as work conditions change throughout the day.

“The message we heard from customers was straightforward,” Ritter explained. “They needed more lifting capability, but the cranes still had to stay roadable and operate efficiently. The NTC80 was engineered to balance those priorities, so crews can move, set up, and get to work without compromise.”

Configured for versatility and transport

To support the performance of multiple jobs in one day with efficient setups, the NTC80 uses a trayless, modular counterweight system that enables slabs to be stacked in any order and hydraulically removed. Customers can configure the crane using multiple counterweight packages depending on truck chassis specification and job requirements, including a 12,000-pound standard package, an 18,000-pound heavy roadable package, and a 24,000-pound maximum configuration. This versatility enables crews to match lifting capability to the job while maximizing transportability.

The crane features four-position outriggers, providing a 24-foot “full-span” setup, along with an optional single front outrigger configuration for added versatility in constrained or congested work areas. A 37-foot to 61-foot bi-fold swing-away jib extends reach when needed and can be configured at zero-degree, 15-degree or 30-degree offsets to adapt to changing lift geometry. Electric pinning enables faster stow and deployment, and the ability to lift over the fixed and swing-away sections of the jibs enables crews to adjust quickly as jobsite demands shift. Lifting performance is supported by a hoist drum capacity of 22,500 pounds, 19-millimeter wire rope and single-line pull of 17,160 pounds.

An all-new operator crane cab offers increased interior space and legroom, greater operator visibility, enhanced operator comfort, and features at the fingertips. The boom tip includes standard features such as an external A2B cable, with available options including electric-positioned boom lights and an aircraft beacon warning light to support visibility and jobsite awareness.

“The NTC80 reflects how we’re thinking across Manitowoc right now,” Ritter said. “Going ‘Big and Bold’ means being deliberate about how we design equipment, where we invest and how we support customers doing critical infrastructure work.” ■

The National Crane NTC80 boom truck is designed for frequent moves and repeated setups across utility, construction, and oil and gas applications.

Quick specs

Model	Capacity	Main boom	Max single-line pull
NTC80	80 tons	156 ft.	17,160 lbs.



PARAGON CONTRACTORS LLC

Founder Dale Forrest set out to fill a void in the Tulsa earthmoving market, turned Tulsa firm into a diverse company that handles clearing to paving

Founded in 2005 by Dale Forrest, Paragon Contractors LLC has grown from a small operation into a leading force in the horizontal construction industry, known for its innovative use of technology and commitment to quality. With its headquarters in Tulsa, Okla., Paragon Contractors has made its mark by offering a wide range of services from tree clearing and earthmoving to utility construction and paving.

Starting with just a handful of employees and a vision to fill



Dale Forrest,
Owner



Tyler Rogers,
Vice President



Daniel Courtney,
Equipment Manager

what Forrest saw as a void in the local earthwork market, Paragon Contractors quickly expanded its scope of work, capitalizing on Forrest's deep roots in the golf course construction industry — he started United Golf LLC in 1997 — and his

background in commercial landscape — Forrest founded Northeastern Irrigation & Landscape Inc. in 1988. That helped Paragon Contractors gain traction right away, starting with significant projects such as IBC Bank locations and several casinos.

"The cross-training of our golf course employees was pretty seamless,"

noted Forrest. "When you build a golf course, you're already dealing with drainage, earthmoving and fine grading — a lot of the same aspects we needed for Paragon. Today, we have a utility division, an asphalt paving division, a concrete paving division and our earthwork division. Oftentimes, we self-perform an entire project utilizing all of them. We prefer to do a complete site package because we think we can provide the owner with a better value that includes the management of the project."

Paragon Contractors' reputation for reliability and quality has earned it a loyal customer base. The commitment to meeting client expectations has proven to be one of the biggest drivers of the company's success, enabling it to consistently secure repeat business.

"We focus on what we do best: delivering high-quality construction services within our core area," stated Tyler Rogers, Vice President, Paragon Contractors. "We've built a great relationship with many of our clients, and that's what keeps them coming back. Being flexible and meeting deadlines are key to maintaining these partnerships, and we pride ourselves on delivering on our promises."

Credit to the Lord and staff

Forrest is quick to credit Paragon Contractors' employees and the Lord for the roles they have played in the company's fast growth

Customer snapshot

Company: Paragon Contractors LLC

Location: Tulsa, Oklahoma

Established: 2005

Employees: 150

Areas of expertise: Earthmoving, utility installation, paving, landscaping and clearing

Komatsu equipment: Excavators ranging from a PC88MR to a PC490LC; dozers ranging from a D31 to a D65; PC360LCi IMC excavator; D61PXi and D51EXi IMC dozers

Komatsu technology: Intelligent machine control (IMC); My Komatsu

Operator Virgilio Maldonado pushes dirt with a Komatsu D61PXi intelligent machine control (IMC) dozer. "Komatsu's intelligent dozers have really made our job easier," said Maldonado. "The GPS integration means we don't need to do as much manual layout work. It's a huge time-saver and helps with grading precision."





► VIDEO
A Paragon Contractors operator grades with a Komatsu D51EXi IMC dozer.

and ongoing success. Paragon Contractors currently employs about 150 people who are generally working on six to nine projects at any one time, mainly concentrated within about a 100-mile radius of Tulsa.

"The Lord's blessings have been key in our success," Forrest said. "He brought the people together who were instrumental in building this. They hitched their wagon to us, and we to them. We had a mission and a goal to reach for, and we have achieved those. The interconnectedness you have with people — clients, vendors, mentors and employees — make for a successful endeavor."

They have helped Paragon Contractors expand beyond its initial focus area, taking on projects in nearby locales such as northwest Arkansas, southwest Missouri and central Oklahoma. A project just south of the Joplin, Mo., area saw all of Paragon Contractors' divisions work together to clear trees, move about 200,000 yards of dirt, install thousands of feet of utilities and pave thousands of square feet of parking area over the course of just under 11 months.

Closer to home, Paragon Contractors is currently working on several projects for clients and its own development endeavors such as River Crest in Bixby, Okla., where it purchased 150 acres near the Arkansas River. After crews build the site up about 5 feet — utilizing more than 1 million yards of sand from the river — and install utilities and other amenities, it will include about 40 acres of commercial frontage space.

"We have a little bit of everything going on right now — street rehab, a dirt job, small utility," reported Rogers. "We do governmental, Corps of Engineers, commercial and a lot of private work. Our flexibility keeps us busy."

On the forefront of technology

Paragon Contractors has been at the forefront of technology adoption, including using GPS grade control to boost efficiency and telematics to track machinery and ensure it's always up to date on service and maintenance. For the latter, Equipment Manager Daniel Courtney uses My Komatsu to see location, hours and more on Paragon Contractors' Komatsu machines,

including excavators ranging from a PC88MR to a PC490LC and dozers ranging from a D31 to a D65.

"I use My Komatsu to track fuel efficiency, troubleshoot, look up parts diagrams and order parts," explained Courtney. "It allows us to do it all from wherever we are. It allows us to do everything faster, which increases our production."

Rogers added, "We take maintenance very seriously, and My Komatsu helps make sure we stay on track or ahead of schedule. Komatsu Care has been a big help too because Kirby-Smith handles the first few services on new machines, which frees up our team to work on our older equipment. When we get a new machine, we like to pair our guys up with the Kirby-Smith techs as much as possible, so they can teach them about any new features and service-related items."

Kirby-Smith Machinery Inc. (KSM) Territory Manager Dan Rutz helped



Discover more at
KirbySmithConnection.com

Continued . . .

'They take care of us'

... continued

Paragon Contractors set up its complimentary My Komatsu account. Rutz has also worked with Courtney, Rogers and Forrest on the purchase of numerous pieces of WIRTGEN, HAMM and Komatsu equipment, including multiple Komatsu

PC360LCi intelligent machine control (IMC) excavators and Komatsu D61PXi and D51EXi IMC dozers.

"Komatsu's machines are our primary dirt-moving equipment, and we're constantly evaluating

ways to expand our use of intelligent machines because they have proven to save us time and reduce our costs," said Courtney. "We've found that Komatsu's machines are not only powerful but also easy to maintain, which is crucial when we're running such a large fleet."

Forrest added, "I first met Dan in 1998 when we bought a D65, which we continue to run to this day. He's always done a great job finding us the right equipment and facilitated any other need we have. He and Kirby-Smith have become trusted partners because they take care of us and give us the opportunities to try the latest equipment and technology like the IMC machines."

Delivering the best value

As Paragon Contractors moves into its third decade, the future remains bright. With its blend of innovation, dedicated leadership and an exceptional workforce, Paragon Contractors is poised to remain a dominant player in the horizontal construction industry for years to come.

"We're not looking to expand aggressively into new markets, but we're always focused on being more efficient and delivering the best value for our clients," Forrest stated. "We will also look for more ways that our divisions can work together to provide complete packages, and we will seek out ways where Paragon Contractors, Northwest Irrigation & Landscape, and United Golf may work together. The biggest driver has always been, and will continue to be, completing whatever job we do on time and on budget, while being a team player and a stakeholder with our partners as we do." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

By the numbers

- 6 to 9 projects typically going on at once
- 100-mile service area around Tulsa



(L-R) KSM Territory Manager Dan Rutz talks with Paragon Contractors' Tyler Rogers and Dale Forrest about their equipment needs.

Paragon Contractors utilizes several pieces of Komatsu IMC equipment, including its PC360LCi excavator to load trucks and dig ponds and trenches to grade.



KOMATSU

Next-level excavators designed to empower operators



PC220LCi-12

When your operators are happy and have what they need to perform at their best, your jobsite hums and your entire operation reaps the rewards. That's the thinking behind the all-new Komatsu PC220LC-12 and PC220LCi-12 with the latest intelligent machine control — IMC 3.0.

From the advanced cab with exceptional comfort and ergonomics to industry-leading smart technology, both models feature the most advanced working environment we've ever created for an excavator.

Discover more

komatsu.com/PC220LCi-12



© 2026 Komatsu Ltd. or one of its subsidiaries. All rights reserved.

KIRBY-SMITH
MACHINERY, INC.®

www.kirby-smith.com

OKLAHOMA CITY, OK
6715 W. Reno Ave. • (405) 495-7820

FT. WORTH, TX
1450 NE Loop 820 • (817) 378-0600

AMARILLO, TX
3922 I-40 East • (806) 373-2826

HEWITT, TX
1151 Enterprise Blvd. • (254) 261-1370

MCALESTER, OK
142 Powell St. • (918) 310-1550

DALLAS, TX
8505 S. Central Expy. • (214) 371-7777

ABILENE, TX
12035 Interstate 20 W. • (325) 692-6334

CHICO, TX
749 S. Weatherford St. • (940) 678-5046

TULSA, OK
12321 E. Pine St. • (918) 438-1700

ODESSA, TX
7301 E. Interstate 20 E. • (432) 333-7000

LUBBOCK, TX
3419 East Slaton Rd. • (806) 745-2112

VAN ALSTYNE, TX - COMING SOON!



YOU'VE
GOT THE
INSTINCTS.
WE BUILT
THE

INTERFACE.



KEY FEATURES:

- EH CONTROLS
- 107.3 HP ENGINE
- KEYLESS START
- ADJUSTABLE JOYSTICK SENSITIVITY
- ELECTRONIC PATTERN CHANGE FOR ISO OR H

Rentals don't come with training wheels. They either make the cut or they come back early. Takeuchi's new **TL11R3 Compact Track Loader** doesn't need a warm-up lap. From the first keyless start to the final load, it responds like it's done it all before. No stalls. No quirks. No attitude. So, while the hands might change, the results never do.

KIRBY-SMITH
MACHINERY, INC.®

www.kirby-smith.com

SCAN THE CODE TO LOAD
UP ON ALL THE DETAILS

TL11R3.COM/RENTAL



TL11R3

takeuchi

THE MARK OF TOUGHNESS

NEW COMPACT TRACK LOADER

Takeuchi introduces TL11R3 that delivers high torque and horsepower along with leading bucket breakout and lift-arm forces

Takeuchi has introduced the sixth model in its compact track loader product line: the TL11R3 that features new electric-over-hydraulic (EH) controls for greater precision in loader arm, bucket and travel speed operation.

“The TL11R3 delivers impressive torque and horsepower along with leading bucket breakout and lift-arm forces for maximum performance.”

– Dylan Freeman,
Product Manager,
Takeuchi-US

“The TL11R3 delivers impressive torque and horsepower along with leading bucket breakout and lift-arm forces for maximum performance,” said Dylan Freeman, Product Manager, Takeuchi-US. “And, with the addition of low-effort EH controls, this track loader helps even the most skilled operators work with more precision and control — elevating their craft while reducing fatigue.”

The TL11R3’s advanced EH controls also enhance jobsite productivity by making several new features possible. Operators can instantly switch between ISO and H patterns through the machine’s monitor to match their preferences. The TL11R3’s self-leveling up-and-down feature automatically keeps the bucket or attachment level while raising or lowering the loader arm for improved load handling. Fourteen-pin detent provides continuous power to electrically operated attachments for uninterrupted operation.

Adjustable boom, bucket and travel sensitivity

Operators can also adjust the track loader’s boom, bucket and travel sensitivity to match their

needs for greater control during high-precision work. In low-clearance environments, the arm height limit feature prevents the TL11R3’s loader arm from exceeding a predetermined height, protecting attachments and surroundings from accidental damage.

Available in both standard- and high-flow configurations, the TL11R3 allows operators to adjust flow rates and attachment presets from inside the cab. The high-flow configuration

delivers up to 40 gallons per minute of auxiliary flow for use with more powerful attachments like mulchers, cold planers and stump grinders. Both configurations come equipped with a 14-pin connector enhancing versatility and functionality for a wide range of attachments. Swapping attachments is simple with the mechanical universal quick attach on canopy models and the hydraulic universal quick attach on cab models.

Continued . . .

Takeuchi’s TL11R3 compact track loader features new electric-over-hydraulic (EH) controls for greater precision in loader arm, bucket and travel speed operation.

Quick specs			
Model	Horsepower	Bucket breakout force	Lift-arm breakout force
TL11R3	107.3 HP @2,600 rpm	7,958 lbs.	7,126 lbs.



TL11R3 provides excellent floatation, traction and stability

... continued

A 270-degree rearview camera comes standard on the high-flow configuration and is optional on the standard-flow configuration.

Built with the robust durability that defines the Takeuchi brand, the TL11R3 has an operating weight of 11,650 pounds (canopy model), a rated operating capacity (ROC) of 2,735 pounds and a bucket breakout force of 7,958 pounds. Its radial-lift boom design is engineered to deliver superior breakout forces for exceptional lifting power with fewer moving parts, making it particularly

well suited for grading and dirt work. Rugged steel construction and a one-piece, purpose-built, fully welded frame offer greater strength and rigidity while protecting the engine and hydraulics. With a 12.4-inch ground clearance, the TL11R3 provides excellent floatation, traction and stability for navigating on challenging terrain with ease. The machine's undercarriage features heavy-duty sealed rollers with metal face seals to keep dirt and debris out, while double-reduction planetary drives and 18-inch tracks deliver powerful tractive effort.

The new Takeuchi TL11R3 compact track loader offers the perfect blend of power, durability and operator comfort to tackle even the toughest projects, according to Dylan Freeman, Product Manager, Takeuchi-US.

Six-way adjustable seat for greater comfort

Inside the TL11R3, operators will find a six-way adjustable, high-back suspension seat and an 8-inch touchscreen display for real-time machine vitals and visibility to the rearview camera, as well as access to Bluetooth radio, HVAC controls and other machine functions. The track loader can operate whether its overhead roll-up door is open or closed, regardless of the loader arm position. A lockable hood, steel rear door and integrated bumper protect vital engine components, with the rear door also providing access to a swing-out cooling module for easy cleaning and inspection. The TL11R3's 107.3-horsepower engine meets Tier 4 Final emissions standards with a DOC, DPF and SCR aftertreatment system.

Takeuchi's Fleet Management (TFM) telematics system is standard on the TL11R3 for five years. TFM reduces downtime and controls costs by providing owner/operators with machine health and condition, run time (hours) and machine location, as well as remote diagnostics, scheduled maintenance reminders and customizable alert settings. TFM also gives owners the ability to geofence their machines, helping them protect and secure their investments.

"We listened to our customers and designed the TL11R3 with features that make it one of the most capable, durable track loaders available on the market today."

*– Dylan Freeman,
Product Manager,
Takeuchi-US*

"We believe the TL11R3 offers the perfect blend of power, durability and operator comfort to tackle even the toughest projects," said Freeman. "We listened to our customers and designed the TL11R3 with features that make it one of the most capable, durable track loaders available on the market today. It's ready to work whenever you are." ■



The original leader in construction sweepers



Broce Broom

With a wide range of options, Broce Brooms are versatile enough to handle nearly any sweeping challenge. From optional curb sweepers and water spray systems to scraper blades and a choice of engines, you can customize your Broce broom to meet individual job site needs.

For more information about the Broce 350 Series sweeper, contact:

KIRBY-SMITH
MACHINERY, INC.®

Oklahoma City

6715 W. Reno
Oklahoma City, OK 73127
(405) 495-7820

Tulsa

12321 E. Pine St.
Tulsa, OK 74116
(918) 438-1700

McAlester

142 Powell St.
McAlester, OK 74501
(918) 310-1550

Why the Broce 350 sweeper?

hydraulic controlled broom • hydrostatic drive w/ 2 speed gear box • low maintenance • easy access to parts

EPIC CONCRETE CONSTRUCTION INC.

Kansas City area contractor expands operations with earthwork in an effort to give customers added value

EPIC Concrete Construction Inc. began with a leap of faith and a determination to rebuild from the ground up. What started as a small concrete operation in Kansas City, Mo., has grown into a multifaceted firm known for its breadth of services and steady



Bart Fisher,
Director of Operations,
Earthwork and Site
Utility Division

expansion across the region. Today, the company operates with several divisions under one umbrella, handling concrete, earthwork, site utilities, general contracting and development.

Established in 2013, EPIC Concrete Construction emerged from former long-standing construction company INTEC, whose

owners chose to retire. When the opportunity to purchase INTEC arose, EPIC Concrete Construction owner Rocky Queen, who worked for INTEC, stepped forward.

“He put everything he had into it,” said Bart Fisher, Director of Operations, Earthwork and Site Utility Division, EPIC Concrete Construction. “He started it over from scratch and took what help he could get, developing it into a multimillion-dollar company with a wealth of employees who make things happen every day.”

EPIC Concrete Construction’s workforce averages about 200 employees. It has as many as 40 jobs underway at a time, ranging in size from \$2 million to more than \$20 million, according to Fisher. The company focuses most of its work within a 100-mile radius for earthwork and general contracting,

Customer snapshot

Company: EPIC Concrete Construction Inc.

Location: Kansas City, Missouri

Established: 2013

Employees: Approximately 200

Areas of expertise: Commercial concrete construction, earthwork and site utilities, and full site packages

Equipment from KSM: Takeuchi TL8, TL10 and TL12 track loaders; Takeuchi TB216, TB240 and TB260 excavators; Link-Belt 80 X excavators

An EPIC Concrete Construction operator digs a utility trench with a Link-Belt 80 X3 Spin Ace excavator.





► VIDEO

EPIC Concrete Construction uses multiple Takeuchi compact track loaders, including a TL12R2 for grading and subgrade prep.

while the concrete division extends its reach much farther.

“Markets go in phases, and you have to be flexible, and we are. That’s been a big driver of success for EPIC.”

– Bart Fisher,
Director of Operations,
Earthwork and Site Utility Division,
EPIC Concrete Construction Inc.

Fisher joined EPIC Concrete Construction about a year ago after more than two decades in the excavation industry. His experience in earthwork made him a natural fit as EPIC Concrete Construction sought to expand its capabilities through a steady lineup of earthwork, utility and concrete projects across the Kansas City region. The company now manages a broad portfolio of work ranging from structural and flatwork

concrete to comprehensive site preparation, utility installation, and turnkey development services.

As Fisher described, the company’s growth has been strategic and collaborative, adding that even with its size, EPIC Concrete Construction continues to emphasize adaptability.

“We look at it as a team effort,” Fisher explained. “We have different people in charge of each division, but we all operate under the same umbrella. Whatever the customer needs, we can provide. You have to be able to evolve and change with the times, too. Markets go in phases, and you have to be flexible, and we are. That’s been a big driver of success for EPIC.”

Collaborative efforts

EPIC Concrete Construction’s various divisions often collaborate

on a project such as the recent one centered around the Paragon Star sports complex in Lee’s Summit that saw crews provide earthmoving, utility improvements and base prep ahead of a concrete crew that paved about a mile of roadway to connect streets and a large parking area, as well as construct a parking garage that included tilt-up wall panels.

The current workload consists of turnkey site development, utility installations and large-scale paving packages. During all phases of every project, EPIC Concrete Construction focuses on solid production and efficiency, so it has turned largely to Takeuchi TL8, TL10 and TL12 size track loaders, Takeuchi excavators



Discover more at
KirbySmithConnection.com

Continued . . .

'It's great to have a dealer with multiple lines of equipment'

... continued

like the TB216, TB240 and TB260, and Link-Belt 80 X excavators."

"We have a lot of different jobs and tasks within those jobs, so having a wide range of equipment is essential, and fortunately, Takeuchi and Link-Belt largely cover the range we need," stated Fisher. "The power and reliability are big advantages for us, and that's why Takeuchi and Link-Belt have become core machines in our fleet."

Fisher added, "We also want precision when working on tight-access projects, and the Link-Belt 80 and smaller Takeuchi loaders allow us to work around utilities and confined excavation areas with high production. Those machines are essential for trenching, installing smaller service lines and maintaining production even in restricted spaces, and when we need to move larger amounts of material, the bigger Link-Belts give us what we need to get the job done."

Kirby-Smith Machinery Inc. (KSM) Territory Sales Manager Shawn Stevens has assisted EPIC Concrete Construction with the purchase of its Takeuchi and Link-Belt machinery.

"We sit down with Shawn and go over the pluses and minuses of equipment, the efficiencies that come with each piece versus another, and decide what is the best fit," commented Fisher. "It's great to have a dealer with multiple lines of equipment and reps like Shawn, who knows the brands Kirby-Smith carries and how to best match them to our needs. More recently, we have developed a good relationship with Jake Shriver, who is a rental sales representative and helps with our rentals as needed. Kirby-Smith's support is excellent as well. They are available to help, day or night."

Providing even more

EPIC Concrete Construction is already a sizable player in the market, but Fisher said the company

is striving to provide even more to its customers and continue to expand.

"We want to land more jobs and continue to make a mark on the industry," stated Fisher. "We have ventured out as far as St. Louis on the earthwork side, and we do venture out of state for the concrete side. We're trying to find a real niche in the market and be one of the bigger firms in Kansas City that provides concrete, earthwork, utilities — even general contracting and development work. We just plan to grow." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

By the numbers

- 40 jobs typically underway
- \$2 million to \$20 million project range
- 100-mile work radius for earthwork and general contracting

KSM's Shawn Stevens (right) and Jake Shriver (left) discuss Takeuchi and Link-Belt equipment and technology with EPIC Concrete Construction's Bart Fisher.



The next generation of productivity



The new WA485-11 and WA475-11 wheel loaders are built to help you move more, with significant performance improvements in fuel consumption, engine power, breakout and lifting force and climbing speed — not to mention advanced cabs and controls.

Discover more ► [komatsu.com](https://www.komatsu.com)

KOMATSU

© 2025 Komatsu Ltd. or one of its subsidiaries. All rights reserved.

KIRBY-SMITH
MACHINERY, INC.®

www.kirby-smith.com

OKLAHOMA CITY, OK
6715 W. Reno Ave. • (405) 495-7820
FT. WORTH, TX
1450 NE Loop 820 • (817) 378-0600
AMARILLO, TX
3922 I-40 East • (806) 373-2826
HEWITT, TX
1151 Enterprise Blvd. • (254) 261-1370

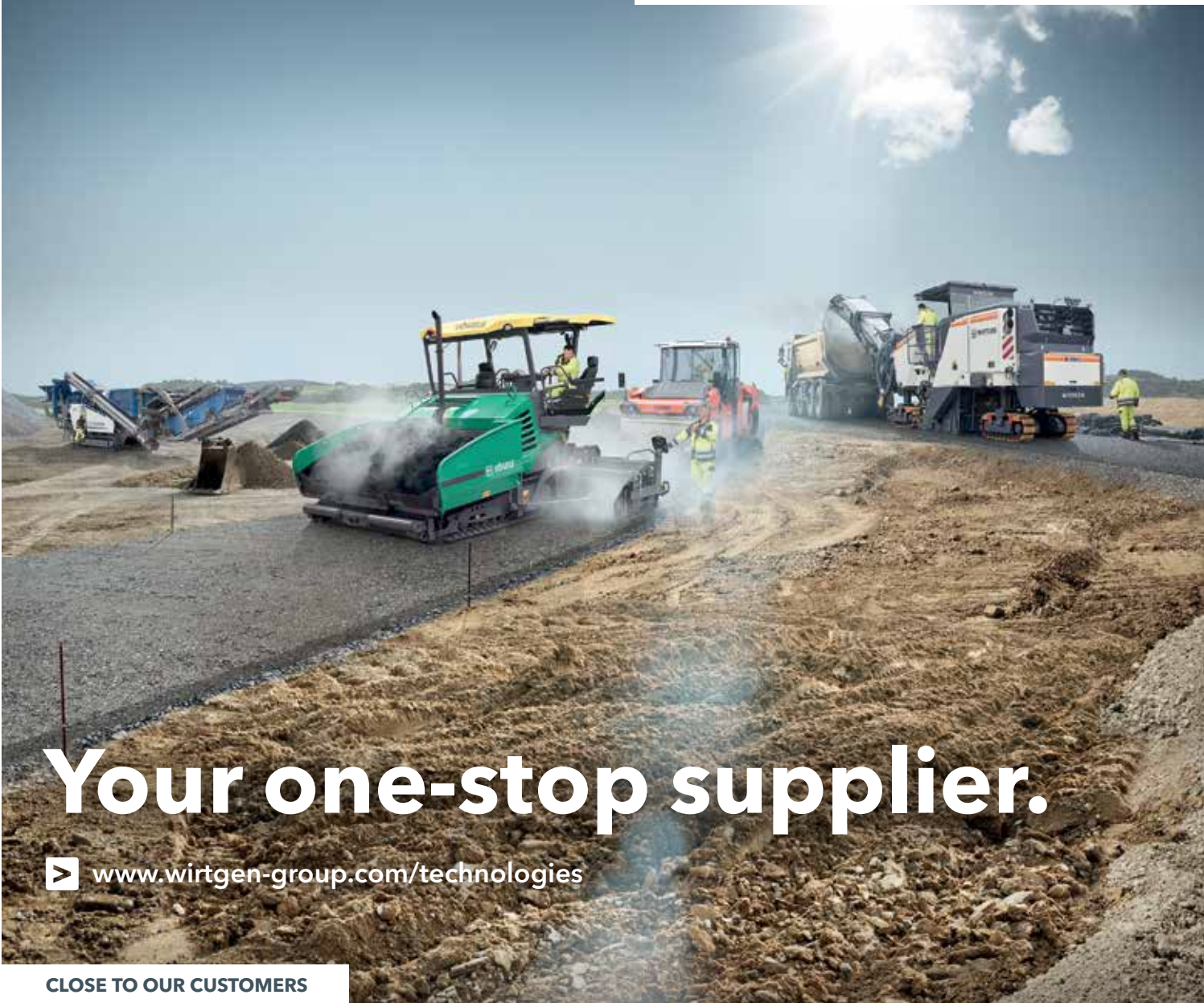
MCALESTER, OK
142 Powell St. • (918) 310-1550
DALLAS, TX
8505 S. Central Expy. • (214) 371-7777
ABILENE, TX
12035 Interstate 20 W. • (325) 692-6334
CHICO, TX
749 S. Weatherford St. • (940) 678-5046

TULSA, OK
12321 E. Pine St. • (918) 438-1700
ODESSA, TX
7301 E. Interstate 20 E. • (432) 333-7000
LUBBOCK, TX
3419 East Slaton Rd. • (806) 745-2112
VAN ALSTYNE, TX - COMING SOON!

A JOHN DEERE COMPANY



WIRTGEN GROUP



Your one-stop supplier.

➤ www.wirtgen-group.com/technologies

CLOSE TO OUR CUSTOMERS

ROAD AND MINERAL TECHNOLOGIES. With leading technologies from the WIRTGEN GROUP, you can handle all jobs in the road construction cycle optimally and economically. Put your trust in the WIRTGEN GROUP team with the strong product brands WIRTGEN, VÖGELE, HAMM, KLEEMANN.

➤ www.wirtgen-group.com

WIRTGEN



VÖGELE



HAMM



KLEEMANN

**KIRBY-SMITH
MACHINERY, INC.®**

www.kirby-smith.com

OKLAHOMA CITY, OK
6715 W. Reno Ave. • (405) 495-7820

FT. WORTH, TX
1450 NE Loop 820 • (817) 378-0600

AMARILLO, TX
3922 I-40 East • (806) 373-2826

HEWITT, TX
1151 Enterprise Blvd. • (254) 261-1370

MCALISTER, OK
142 Powell St. • (918) 310-1550

DALLAS, TX
8505 S. Central Expy. • (214) 371-7777

ABILENE, TX
12035 Interstate 20 W. • (325) 692-6334

CHICO, TX
749 S. Weatherford St. • (940) 678-5046

TULSA, OK
12321 E. Pine St. • (918) 438-1700

ODESSA, TX
7301 E. Interstate 20 E. • (432) 333-7000

LUBBOCK, TX
3419 East Slaton Rd. • (806) 745-2112

VAN ALSTYNE, TX - COMING SOON!

SMART ALIGNMENT FEATURES

PC220LC-12 and PC220LCi-12 excavators deliver comfort, control and automation, while the latter features even more advanced technology

Komatsu's new PC220LCi-12 excavator, with the latest intelligent machine control update (IMC 3.0), introduces two significant technological features designed to help operators work more efficiently: swing-to-line and travel-along-line. These features build on Komatsu's growing lineup of intelligent automation, offering refined machine movement that supports accuracy, consistency and reduced operator effort on trenching-focused jobs.

Swing-to-line is selectable by tapping a polyline and marking it as a checkable option. Once activated, the machine automatically restricts unnecessary overswing when returning to the trench after dumping, ensuring the upper structure stays aligned with the intended cut. Operators benefit from smoother, more predictable cycle movements and better trench-to-dump workflow rhythm.

Travel-along-line, also enabled by selecting a polyline as a checkable option, helps the excavator maintain a square position to the center of the trench line as it advances. By minimizing the need for constant micro-repositioning, this background function helps operators stay on the line, improve trench continuity and reduce time lost to realignment.

These new capabilities build on an already-advanced technology base of the companion model without IMC 3.0, the PC220LC-12. Even without the addition of intelligent machine control, the PC220LC-12 includes some powerful integrated baseline smart tools: 2D machine control, 2D boundary control and payload monitoring.

But for operations looking to level up on cutting-edge technology that helps good operators do a great job, the PC220LCi-12 adds the IMC 3.0 platform for advanced automation. Features such as auto grade assist, bucket angle hold, compaction control, minimum distance

control, auto swing, advanced payload monitoring and industry-first integrated 3D boundary control help operators work more precisely and productively across the full jobsite. Auto swing and travel stop functionality is another notable factory-installed feature — another industry first for excavators.

Added comfort and exceptional performance

Comfort and performance remain core strengths of both models. The redesigned cab provides 28% more space, 30% more legroom, significantly improved visibility, reduced noise and vibration, and a high-quality heated air-suspension seat. An 8-inch HD monitor gives operators easy access to machine data and customization settings.

A new electronically controlled hydraulic system paired with a high-output engine delivers tangible performance gains. Compared to the previous Komatsu PC210LC-11, operations can benefit from up to:

- 8% greater digging force
- 7% more lift capacity
- 20% lower fuel costs

- 18% higher workload productivity with a new P plus mode

Komatsu also prioritized safety and operator assurance. Features such as rollover avoidance, KomVision 360-degree camera coverage, object detection, automatic deceleration controls and seat belt reminders promote zero harm. Maintenance is streamlined with ground-level service points and longer replacement intervals, helping reduce costs by up to 20%.

For contractors seeking machines that enhance operator capability, reduce fatigue and deliver smarter, more consistent trenching performance, both next-generation excavators represent a major step forward. And, with the introduction of swing-to-line and travel-along-line on the PC220LCi-12 with IMC 3.0, this more advanced excavator levels up intelligent automation in practical, productivity-driven ways that support operators shift after shift. ■

**All percentage claims are based on a comparison to the previous PC210LC-11 model. Reductions in maintenance costs are due to longer replacement intervals for hydraulic oil and oil filters and longer cleaning intervals for the particulate filter.*

Komatsu's PC220LCi-12 intelligent machine control (IMC) 3.0 excavator now features swing-to-line and travel-along-line functions that help operators work more efficiently.





Industry Leading Equipment Technology

Dedicated Expertise & Support Behind It

- Best Practices for Machine Applications
- Start-ups and Product Demonstrations
- Operations & Operator Training
- Machine Inspections
- General Q&A on Machines and Technology



Oklahoma City 405.495.7820	Tulsa 918.438.1700	McAlester 918.310.1550	Abilene 325.692.6334	Amarillo 806.373.2826	Chico 940.678.5046	Dallas 214.371.7777
Ft. Worth 817.378.0600	Lubbock 806.745.2112	Odessa 432.333.7000	Hewitt 254.261.1370	Van Alstyne Coming Soon!	Kansas City 913.850.6300	St. Louis 314.729.0125

kirby-smith.com

888.861.0219



PAVING CORNER

VÖGELE introduces SUPER 800-5 P mini paver with newly engineered hopper that helps deliver up to 330-ton-per-hour laydown rate

VÖGELE has launched the SUPER 800-5 P (performance tier), the first mini paver in its Dash 5 generation, bringing a wide range of improvements aimed at boosting operator comfort, visibility and overall jobsite efficiency. Designed for tight and narrow applications, the new machine features a redesigned material hopper, an upgraded operator platform and an enhanced lighting system for safer work in low-light conditions. According to VÖGELE, the upgrades reflect the company’s continued commitment to operator-friendly design and reduced setup times across the Dash 5 lineup.

The SUPER 800-5 P succeeds the SUPER 700 and SUPER 800 models, delivering higher performance with an engine output of 74 horsepower and a laydown rate of up to 330 tons per hour. Despite its increased capability, the paver remains compact, measuring approximately 4 feet, 7 inches wide and 14 feet, 5 inches long, making it suitable for confined urban or residential paving tasks. Paired with VÖGELE AB 200 V/TV and AB 220 V/TV extending screeds, the machine supports paving widths ranging from approximately 1 foot, 7 inches to 11 feet, 5 inches, offering flexibility for a wide variety of small-scale projects.

A standout feature of the SUPER 800-5 P is its newly engineered material hopper. As before, each hopper wall can be hydraulically adjusted independently or simultaneously, but the SUPER 800-5 P adds a double-folding mechanism for additional flexibility. Asymmetrical positioning — ideal for paving along a wall or barrier — can now be achieved on either side. The double-folding design, combined with a low hopper height, flat engine hood and raised operator platform, delivers a clear, unobstructed forward view, making both maneuvering and loading significantly easier.

Updated ErgoBasic 5

VÖGELE has also enhanced operator control with the updated ErgoBasic 5 system that’s more ergonomic and flexible. The control console still moves horizontally but now offers four angle adjustments to better match operator height and comfort needs. Although streamlined for the mini paver, the system retains the operating logic of larger VÖGELE machines, making transitions between models more intuitive.

For the first time on a mini paver, the operator console includes a built-in display for viewing machine operating data. VÖGELE has also integrated control of the Auto Grade Basic automated grade and slope system

directly into the screed console, allowing screed operators to manage the entire machine from a single compact station — an efficiency feature previously limited to larger VÖGELE pavers. A new storage layout adds convenience items including a tool and drink holder, coat hooks and a 24-volt outlet for mobile devices.

To improve visibility, the SUPER 800-5 P offers VÖGELE Dash 5 lighting options. The standard Light Package includes LED lighting for the operator console, tow point cylinder and auger tunnel, ensuring shadow-free illumination of critical work areas. The optional Light Package Plus adds two LED floodlights that brighten the full work zone, supporting safe and precise paving after dark. ■

The VÖGELE SUPER 800-5 P mini paver features a redesigned material hopper, an upgraded operator platform and an enhanced lighting system for safer work in low-light conditions.

Quick specs			
Model	Horsepower	Laydown rate	Paving widths
SUPER 800-5 P	74 HP	Up to 330 tons/hour	1 ft., 7 in. to 11 ft., 5 in.*

**With VÖGELE AB 200 V/TV and AB 220 V/TV extending screeds*

FUTURE OF SMART ROADBUILDING

New machines and digital technologies defined WIRTGEN GROUP's massive display at CONEXPO-CON/AGG 2026

The WIRTGEN GROUP delivered one of CONEXPO-CON/AGG's most comprehensive showcases of road construction, earthworks and materials processing technology. The company presented six market premieres and three global firsts while emphasizing the growing role of automation, digital integration and intelligent machine systems across modern construction projects.

The exhibit highlighted how connected technologies were transforming construction workflows by helping contractors improve efficiency, increase transparency and streamline operations from start to finish. Across the booth, numerous machines were equipped with advanced digital solutions designed to automate processes, monitor performance data and assist operators

in real time. The presentation reflected the company's broader strategy of combining heavy equipment with smart technologies that simplify complex jobsite tasks and improve productivity.

A major focus of the event was the latest machinery from WIRTGEN, particularly in the areas of cold milling, recycling and soil stabilization. The company introduced a new generation of wheeled cold recyclers and soil stabilizers intended for a wide range of road rehabilitation and ground preparation applications. These machines featured digital assistance systems designed to improve mixing quality, guide operators through workflows and reduce operating costs. WIRTGEN also revealed a world premiere that introduced an entirely new application area for customers, reinforcing the company's

reputation for innovation within the roadbuilding industry.

Paving, compaction and crushing

VÖGELE showcased its latest generation of Dash-5 pavers for the North American market. The new paving machines focused on improved ergonomics, quicker setup times and increased automation for paving crews. Several tracked and wheeled pavers made their debut alongside redesigned screeds intended to improve paving flexibility and overall performance. VÖGELE also highlighted compact paving equipment designed for smaller and more confined jobsites, demonstrating the company's effort to provide solutions for a broad variety of paving applications.

HAMM's attention centered on automated compaction technologies.

VÖGELE's new paving machines focus on improved ergonomics, quicker setup times and increased automation.





CONEXPO-CON/AGG 2026 attendees take a look at WIRTGEN's wide range of cold milling, recycling and soil stabilization equipment.

The company demonstrated systems capable of monitoring asphalt density in real time and automatically adjusting compaction settings during operation. These technologies were developed to help contractors achieve more consistent paving quality while minimizing the risks associated with under- or over-compaction. HAMM also introduced equipment for earthworks applications and additional machines aimed at expanding versatility for contractors working across multiple jobsite conditions.

Meanwhile, KLEEMANN focused on productivity and operational efficiency in materials processing. The company presented a new screening plant for quarry and aggregate applications that emphasized ease of use, operator safety and flexible operating modes, including electric-powered operation. KLEEMANN also demonstrated digital connectivity systems that allowed operators to monitor machine performance and material stockpiles directly from mobile devices, helping crews make faster decisions and improve workflow efficiency.



HAMM showcases its HC 200i VA compactor at CONEXPO-CON/AGG 2026.

Overall, the WIRTGEN GROUP's presence at CONEXPO-CON/AGG 2026 demonstrated the company's continued push toward smarter, more connected construction equipment. By combining advanced machinery with

automation and digital management tools, the group showcased how technology was increasingly becoming central to the future of road construction, compaction, recycling and materials processing. ■

CHANGING PERCEPTION

Women at Kirby-Smith's Odessa branch are showing that the construction industry is open to anyone looking for a solid career

At Kirby-Smith Machinery Inc.'s (KSM) Odessa, Texas, branch, women are not just part of the construction industry, they're helping reshape it. Through their dedication, growth and passion for serving customers, employees like Angelica Aguilar, Gissel Pacheco and Keisha Garcia are proving that opportunity in this field is as wide open as the West Texas landscape they call home.

The women are doing more than moving parts or processing claims — they're supporting customers, strengthening their team and building meaningful careers. Through their voices, one message is clear: the construction industry is opening doors for those willing to step through them and reap the rewards.

Solving complex claims

For Aguilar, construction is more than a job, it's a career built on persistence, adaptability and pride in helping others. Over her 12 years



Angelica Aguilar,
Warranty Administrator,
KSM



Gissel Pacheco,
Parts Associate,
KSM



Keisha Garcia,
Warehouse Associate,
KSM

with KSM, she has steadily climbed the ranks, gaining experience in multiple roles before settling into her current position as the warranty administrator for the western region.

Aguilar's work is detailed as she's managing warranty claims across more than 20 manufacturers, each with its own unique requirements. She said the reward comes from knowing her work directly impacts both the company and its customers.

"Our techs go out there for a reason, to work on a machine, and we have to make sure that we have every single aspect of what was done to that machine in order for us to get paid," explained Aguilar. "When

everything comes together and the claim is successful, it feels really good knowing you helped everyone involved."

Aguilar takes pride in being an advocate for KSM and customers relying on their machines. One recent high-value claim, where her efforts secured more than expected, stands out as a defining moment.

"The support I get is amazing. I never thought I would see myself in a higher position, but Kirby-Smith has faith in me and trusts me."

— Angelica Aguilar,
Warranty Administrator,
KSM

"Being able to share that with our team and ensure the customer was taken care of was a great feeling," said Aguilar.

Just as meaningful to her is the environment at KSM, which she describes as both supportive and family oriented.

Parts Associate Gissel Pacheco fills a parts order at KSM's Odessa, Texas, branch.

▶ VIDEO





Warehouse Associate Keisha Garcia moves a box with a forklift at KSM's Odessa, Texas, branch.

"The support I get is amazing," Aguilar stated. "I never thought I would see myself in a higher position, but Kirby-Smith has faith in me and trusts me. Knowing that they value me means more than I can imagine, and that's a big reason why I'm still here."

Outside of work, Aguilar stays busy with her nieces and nephew, attending dance competitions and spending quality time with family. They remain her biggest motivation, inspiring her to continue growing and succeeding.

Discovering passion in the fast pace

Pacheco didn't initially envision herself in construction, but once she stepped into it, she quickly found her place. With a background in shipping and receiving, she joined KSM a little more than a year ago and now plays a key role in keeping parts moving efficiently through the branch.

Her days are filled with receiving shipments, processing returns and ensuring technicians have what they need to service machines. It's a job that

requires focus, communication and adaptability. Pacheco enjoys every bit of it.

"I like the fast pace and dealing with all the parts and machines that we have," commented Pacheco. "There's always something going on, and it keeps you busy. It's fun being in an environment where you're constantly moving and working with different things every day."

"People think it's a man's job, but anyone can do it if they are willing to learn and put in the effort."

— Gissel Pacheco,
Parts Associate,
KSM

Pacheco also values the people she works with and the opportunities she's been given to grow.

"Kirby-Smith is a really good company to work for," Pacheco declared. "They give you the training you need, and when you have

questions, they're always willing to help. It makes you feel supported, and it gives you confidence to keep improving and taking on more responsibility."

Pacheco is especially passionate about challenging the misconception that warehouse and construction roles are only for men.

"People think it's a man's job, but anyone can do it if they are willing to learn and put in the effort," Pacheco emphasized. "I tell my friends not to be scared, because once you get in, you realize how much opportunity there is."

Family plays a central role in her life, and she enjoys spending her free time with loved ones. That balance between work and home helps keep her motivated as she continues building her career.



Discover more at
KirbySmithConnection.com

Continued . . .

'This isn't just a male industry'

... continued

Finding fulfillment through teamwork

For Garcia, the transition into KSM felt natural thanks to her prior warehouse experience. What's truly made the difference are the people she has met along the way.

"As soon as I walked in, everyone greeted me and made me feel welcome," said Garcia of her initial start with KSM. "It wasn't just about the job — it was about the team. You could tell right away that it was a place where people actually enjoy working together."

In her role as a warehouse associate, Garcia ensures parts are received, organized and delivered accurately. It's work that directly supports both technicians and customers. She takes pride in knowing her efforts help keep operations running smoothly.

"The most rewarding part is when you get that 'thank you.' When someone comes in and says, 'That's exactly what I needed,' it makes everything worth it," reflected Garcia.

"It lets you know you're doing your job right and helping someone out at the same time."

Garcia thrives in the energetic, team-driven environment and appreciates the variety of personalities among her coworkers.

"It's all about believing in yourself and giving it a chance."

— Keisha Garcia,
Warehouse Associate,
KSM

"Everybody brings something different to the table, and I love that," said Garcia. "You've got your quiet ones, your loud ones, your rambunctious ones — it makes the day go by faster. I look forward to coming to work, and not every job gives you that feeling."

As a married mother of four, Garcia balances a busy home life with her career. Outside of work, she enjoys creating TikTok videos, cooking, gardening and staying active with her family.

Her advice to other women considering the industry reflects her own confidence and enthusiasm: "Don't be scared. Just do it. If you can drive a car, you can drive a forklift. If you can pick up your baby, you can pick up a part. It's all about believing in yourself and giving it a chance."

Rewarding with many opportunities

Each of these women has seen firsthand how the industry is evolving. What was once considered a male-dominated field is becoming more inclusive, with growing opportunities for women across all roles.

Aguilar remembers a time when there were only two women at the Odessa branch. Today, the presence of women throughout the office and warehouse is much higher.

"I don't think a lot of women realize that this isn't just a male industry," said Aguilar. "It's for everybody. If more women gave it a chance, they would see how rewarding it can be and how many opportunities there really are." ■

Warranty Administrator Angelica Aguilar handles warranty claims across more than 20 manufacturers, each with its own unique requirements.



PEMBERTON®

Quality Attachments Since 1978

KIRBY-SMITH MACHINERY, INC.®

FOR: EXCAVATORS/WHEEL LOADERS/MATERIAL HANDLERS

CBG
Out of Position
or Hanging
Available



Trash Bucket w/ Clamps



Orange Peel Grapple



**Concrete
Densifier**



**General Purpose
Bucket**

Forks



J-Series Coupler



FOR: WA270-WA320-WA380

J-SERIES INTERCHANGE W/ JRB 416-418

**Loader Rake w/
Dual Wide Paddles**



**Light Material
Bucket**



Roll Out Bucket



**Demolition
Grapple**



Waste / Recycling / Demolition / Scrap / Land Clearing / Pipeline

**PEMBERTON IS YOUR
ONE STOP ATTACHMENT SOURCE.
PEMBERTONATTACHMENTS.COM**

CALL Toll Free

800.393.6688

INSIDE KOMATSU'S QUARRY DAYS

Komatsu showcases a lineup of purpose-built quarry and mining equipment and digital tools designed to elevate efficiency



(L-R) KSM's Kris Phillips and Mike Kunin attend Komatsu's Quarry Days.

Komatsu's 2025 Quarry Days brought together customers from across North America for hands-on equipment operation, product demonstrations, and in-depth conversations about the company's latest quarry and mining solutions. Held at Komatsu's Arizona Proving Grounds in the desert outside Tucson, the event showcased how machine design, technology and dealer support come together to deliver production-focused results in real-world conditions.

"We bring customers up on the hill, give them a quick tour of everything



Customers walk around the new Komatsu WA700-8 wheel loader with a Komatsu equipment specialist at Quarry Days.



► VIDEO

Quarry Days attendees check out the new Komatsu PC220LCi-12 intelligent machine control (IMC) 3.0 excavator.



(L-R) Komatsu's Masaki "James" Daimon and Kwanju Cho, Zack Burkett Co.'s Jared Hampton, Pine Bluff Materials' Jeff Choate, KSM's Joe Childs, Pine Bluff Materials' Zack Malone, Zack Burkett Co.'s Matt Green, Komatsu's Robert Richens, and KSM's Keelan Crosby explore Quarry Days.

you can do here and get them operating," stated Robert Hussey, Product Manager for Production Bulldozers, Komatsu.

For many attendees, the draw was the opportunity to run machines outside their day-to-day fleet mix, and learn directly from Komatsu product managers and experts. That firsthand experience remains the central purpose of Quarry Days, which began in 2019 and has grown into an annual company event.

"This is a great opportunity for us to get to see some new equipment that we haven't been around before," commented Scott Beeks, Construction Manager, APAC. "Every person out here explaining the equipment is passionate about their job. We're big fans of Komatsu, but what really sets it apart is the service and support we receive."

Hands-on evaluations extended across the full lineup, from the new PC220LCi-12 intelligent machine

control (IMC) 3.0 excavator to the WA700-8 wheel loader and HD605-10 mechanical truck. Guests tested capabilities, learned about safety improvements and experienced operator comforts. For Jesse Jones of Turner Mining Group, the chance to operate the WA700-8 stood out.

"It's almost as if the WA700 is a carbon copy of the WA900, which I've run before," noted Jones. "It's fast, it's

Continued . . .

'We've had really great conversations'

... continued

quick, and it's got real digging power behind it. Quarry Days is something I've never experienced, and I'm loving it. The 10-year-old kid in me is going nuts. It's really cool to see everything that's going on out here, especially at a young age getting into this type of industry, and I would recommend it to anybody."

Technology and partnerships

Technology played a major role in the event as well. Komatsu equipped its WA700-8, WA900-8 and HD605-10 with Smart Quarry Site. This real-time data platform lets operators and managers view production metrics, load counts, idle time and other performance indicators while equipment runs in the field.

Komatsu's partnerships were also highlighted, including Montabert and Pronto. Montabert showcased its V47 hammer, which Hussey

noted pairs well with a Komatsu PC360LC excavator.

"We've had so many customers come in to learn about our products and services, and we've had really great conversations while staying safe and showing them the value of what we can offer."

*- Robert Hussey,
Product Manager for Production Bulldozers,
Komatsu*

Hussey added, "We did a live demonstration of Komatsu Smart Quarry Autonomous, powered by Pronto, a system that integrates their autonomy technologies into quarry-sized haul trucks and ties into our Smart Quarry solutions. We're so happy with our partnership and the solutions that we can show the market here today at Quarry Days."

Thanks for attending

As Quarry Days came to a close, Product Marketing Manager Sebastian Witkowski expressed his gratitude to everyone who attended the event: "It really means a lot to us for our customers to give their time up to come and try our equipment. We really appreciate it."

Hussey concluded, "We've had so many customers come in to learn about our products and services, and we've had really great conversations while staying safe and showing them the value of what we can offer." ■

**The opinions expressed here are based on the customer's specific experience. Results may vary.*



Discover more at
KirbySmithConnection.com

An operator tests out a Komatsu WA700-8 wheel loader equipped with Smart Quarry Site, Komatsu's total fleet management solution.



MASABA

Check out
our current
inventory!



KIRBY-SMITH
MACHINERY, INC.®

www.kirby-smith.com

STRENGTH
YOU CAN
DEPEND ON!

CONVEYING
MATERIAL HANDLING
CRUSHING | SCREENING | WASHING
PORTABLE CHASSIS | MODULAR SYSTEMS
CUSTOM-ENGINEERED SOLUTIONS
BUILT WITH PRIDE IN AMERICA SINCE 1962

1617 317TH STREET | VERMILLION, SD
877-627-2220 | WWW.MASABAINC.COM

MASABA

ATC 2026

Komatsu's national Advanced Technician Competition put customer uptime front and center as competitors performed inspections and identified issues

In an industry where equipment downtime can halt productivity and drive up costs, technicians play a critical role in keeping operations moving. That reality was on full display at Komatsu's national Advanced Technician Competition (ATC), where top distributor technicians from across North America competed in a rigorous, real-world test of skill.

Held at Komatsu's Cartersville Customer Center in Georgia, the event highlighted the expertise required to maintain and repair machinery. Ten technicians from Komatsu's dealer network took part. More than just a competition, the event underscored Komatsu's commitment to customer service and minimizing downtime, according to Griffin Reome, Director of Technical Workforce Development for Komatsu.

"This competition is an awesome way to showcase the faces behind the iron," said Reome. "Our customers can't live without our field techs, and ATC is one of the best opportunities to highlight

their skillset and abilities to diagnose issues and identify fixes. In addition, they were tasked with doing a machine inspection, identifying issues and giving customers recommendations for addressing those."

Built on real-world challenges

ATC was designed to mirror the realities technicians face in the field. It involved three stations, each featuring different machines and problem scenarios, all requiring a methodical approach to troubleshooting and repair. Communication also played a central role in the evaluation process, reflecting its importance in the field.

Competitors were given an hour per station to diagnose and resolve issues, with a brief period to familiarize themselves with the equipment before being timed. Komatsu personnel "bugged" a PC220LCi-12 intelligent machine control (IMC) excavator and a D71PXi-24 IMC dozer for the diagnosis stations. An older WA320PZ wheel loader was used for the machine inspection.

Unlike traditional skills competitions, ATC evaluated more than just whether a technician could diagnose and fix a problem. Judges assessed each competitor on a range of criteria designed to reflect a full customer experience. Judges played the role of the customer who had called to have a technician assess the machines' issues and perform the inspection.

"We had very detailed bugs in these machines that the technicians had to strategically, methodically troubleshoot, based on information from the customer, as well as their skills," explained Andrew Earing, Director of Operator and Technical Training, Komatsu. "Communication was extremely important because it was the first line of contact with the customer, who provided background and information that the technician could use to diagnose and fix the issues."

After the initial discussion with the customer, technicians were tasked with using their expertise, training, service manuals, tools, and other information

Komatsu's Advanced Technician Competition (ATC) includes three stations, each with a one-hour time limit, where competitors must identify equipment issues and find solutions to fix them.

► VIDEO





Competitors are judged on technical performance, safety, professionalism and documentation.

to resolve the issue. During the inspection, they had to identify any potential issues that could affect the equipment's performance, and provide recommendations for fixes.

Scoring included:

- Technical performance, for accurate diagnosis and repair
- Safety, confirming proper procedures were followed
- Professionalism, including demeanor and approach
- Documentation, such as correct part numbers and service records

Each winner of the Komatsu ATC received a selection of Komatsu-branded prizes and merchandise. In addition, the top two finishers earned an exclusive "Day in the Life" experience with the opportunity to see how a pit crew operates up close at the upcoming Miami Grand Prix, United States, made possible through Komatsu's ongoing

partnership with the Atlassian Williams F1 Team.

Reinforcing a commitment to uptime

At its core, the competition highlighted the direct connection between skilled technicians and customer uptime. Effective maintenance, especially when proactive, helps avoid costly breakdowns and keeps equipment operating efficiently. By simulating real-world service scenarios, ATC reinforced the importance of quick, accurate troubleshooting and clear communication under pressure. It also demonstrated how technicians served as a critical link between Komatsu and its customers, according to Reome.

The return of ATC came at a time when the industry faces an ongoing shortage of skilled labor. Dealers across North America are actively working to recruit and retain qualified technicians,

making workforce development a top priority. By reviving the competition, Komatsu aimed to elevate the profession, recognize top talent, and inspire the next generation of technicians.

For participants, ATC was as much about recognition as it was competition. Simply earning a spot among the finalists reflected a high level of skill and dedication.

"ATC aligns with Komatsu's broader efforts to grow the technician workforce through education partnerships, training programs and career development opportunities," said Reome. "The number one thing we want them to know is that we're not successful without them. We hope to continue ATC for a long time to come." ■



Watch the video

MASTER YOUR TERRAIN



TIRES

Wheeled Dumper Series

The ideal choice when ground conditions are firm or dry, and maximizing cycle counts is critical. Their superior speed, high maneuverability and smooth ride ensure jobsite efficiency.

- High travel speeds (up to 21.7 mph)
- 3 styles (rear dumper, multi-view swivel dumper and swivel dumper)
- 180° bed rotation on 2 models
- 6-15 ton carrying capacities
- Customizable with a wide range of support equipment options for any construction application



Specs
& Videos



TRACKS

Rubber Track Carrier Series

Navigating soft and wet terrain is effortless with these units. The surface area of the tracks provides grip and stability allowing them to conquer steep grades and uneven surfaces with ease.

- Low ground pressure (5.3-8.3 PSI)
- 3 styles, 8 models (rotating, standard, utility)
- 360° bed rotation on 2 models
- 6-14 ton carrying capacities
- Customizable with a wide range of support equipment options for any construction application



Specs
& Videos



SALES, RENTALS & AFTERMARKET SUPPORT AVAILABLE THROUGH KIRBY-SMITH MACHINERY

FACES OF KIRBY-SMITH MACHINERY

A friend's suggestion leads to a career in maintaining equipment for Tulsa technician Dante Jarvis-Turner who enjoys keeping customers running

For nearly 12 years, Dante Jarvis-Turner has been a dedicated technician with Kirby-Smith Machinery Inc. (KSM) in Tulsa, Okla., building a career rooted in curiosity, adaptability and hands-on problem-solving. What began as a simple love for working on cars evolved into a long-term profession in heavy equipment — one that continues to challenge and motivate him every day.

"I always enjoyed working on cars, just anything I could," shared Jarvis-Turner, who went to Tulsa Tech for automotive training. "I had a friend who worked on forklifts who recommended I go into heavy equipment, and that's why I got into working on machines."

Jarvis-Turner started in the shop before quickly advancing to a field service role. Today, he covers a wide territory stretching from I-35 to Arkansas and into southern Kansas and Missouri. His work requires not only technical skill but also independence and strong communication with customers. Each day brings something different, which is exactly what keeps him engaged.

"Being able to have an open mind and adapt to an ever-changing industry is the most important skill," Jarvis-Turner emphasized. "You have to be willing to learn new things and try something different. That's what keeps you moving forward in this career."

Jarvis-Turner takes pride in responding quickly to customer needs, recalling a recent job where he had a customer up and running in short order. Moments like that reinforce why he enjoys the work.



Dante Jarvis-Turner,
Technician,
KSM

"There can be tough days, but solving problems and helping customers get back up and running makes it worth it," said Jarvis-Turner. "It's always rewarding to leave a jobsite when you know you limited the downtime, and the customer's machine is productive again."

"You have to be willing to learn new things and try something different. That's what keeps you moving forward in this career."

— Dante Jarvis-Turner,
Technician,
KSM

Selected for ATC

Jarvis-Turner's dedication hasn't gone unnoticed. Being selected to represent KSM in Komatsu's Advanced Technician Competition (ATC) earlier this year boosted both his confidence and sense of recognition.

"It means that Kirby-Smith sees me as a very good technician, which

makes me happy," commented Jarvis-Turner. "Doing the competition has brought up my confidence in being a technician, especially with troubleshooting."

Jarvis-Turner credits KSM's strong training culture as another reason he's stayed so long. With access to ongoing training programs and the ability to expand his skills, he feels supported in his growth and future career goals, which may include transitioning into a technical communicator or sales support role.

Outside of work, Jarvis-Turner is a family man. He and his wife, Celeste, have two sons, who are 11 and 3. Much of their free time is spent traveling across the country for BMX racing, a passion sparked by their oldest son. A Tulsa native, Jarvis-Turner also grew up around racing himself, having spent his younger years drag racing. ■



Discover more at
KirbySmithConnection.com



▶ **VIDEO**
Technician Dante Jarvis-Turner competes in Komatsu's national Advanced Technician Competition (ATC) held at Komatsu's Cartersville Customer Center in Georgia.

NPK

ATTACHMENTS

**Providing the Productivity You Want
and the Reliability You Need!**



**NPK MANUFACTURES AND MARKETS THE
GREATEST SELECTION OF:**

**Hydraulic Hammers • Compactors • Sheet Pile Drivers
Concrete Crushers • Material Processors • Demolition Shears
Demolition Grabs • Pedestal Boom Systems**

NPK Construction Equipment, Inc.
7550 Independence Drive
Walton Hills, OH 44146-5541
Phone (440) 232-7900

npkce.com



PLEASE CONTACT YOUR LOCAL KIRBY-SMITH MACHINERY BRANCH:

**KIRBY-SMITH
MACHINERY, INC.®**

www.kirby-smith.com

Oklahoma City, OK • (405) 495-7820
Tulsa, OK • (918) 438-1700
McAlester, OK • (918) 310-1550
Amarillo, TX • (806) 373-2826
Dallas, TX • (214) 371-7777
Fort Worth, TX • (817) 378-0600

Abilene, TX • (325) 692-6334
Hewitt, TX • (254) 261-1370
Lubbock, TX • (806) 745-2112
Odessa, TX • (432) 333-7000
Chico, TX • (940) 678-5046
Van Alstyne, TX • Coming Soon!

FACES OF KIRBY-SMITH MACHINERY

Assistant Service Manager Debbie Green helps lead field service operations and build stronger processes

When Debbie Green first arrived at Kirby-Smith Machinery Inc.'s (KSM) Odessa, Texas, branch, she didn't expect to build a long-term career in the heavy equipment industry. What began as a temporary role quickly evolved into a leadership position overseeing field service operations for one of the company's busiest regions.

Today, Green serves as the assistant service manager, which involves coordinating technicians, responding to customer needs, and ensuring equipment across West Texas stays up and running.

"My main goal in this position is improving processes to make things smoother and decrease customer downtime."

*– Debbie Green,
Assistant Service Manager,
KSM*

"I can honestly say that this is probably one of the most interesting fields," Green said. "Just the variety of work that you get. I knew nothing about sand plants or even the equipment at all, but I've learned so much in the time that I've been here."

From temporary role to leadership

Green's professional journey has taken her through several industries before arriving at KSM. She previously worked in administrative and accounting roles, including in the pharmaceutical sector and later in construction operations. In the solar industry, she managed scheduling for technicians and contractors installing roofing, windows and solar systems. Those experiences proved invaluable



Debbie Green,
Assistant Service
Manager,
KSM

when she entered the heavy equipment world.

"Even though my background wasn't specifically geared toward heavy equipment, I think it gave me a good foundation for this role," reflected Green. "I really like that no two days are the same. My main goal in this position is improving processes to

make things smoother and decrease customer downtime."

Green originally joined KSM through a temporary agency, working in the service department issuing purchase orders, coordinating technician time sheets and managing vendor invoices. When her contract ended, management asked if she would stay on permanently.

From there, she moved into a sales administrative role where she helped coordinate equipment orders from contract signing through delivery.

That experience gave her a detailed understanding of the machines and customer expectations before she transitioned into service leadership roles, including product service manager and eventually assistant service manager. In her current role, Green oversees field service operations and helps manage more than 20 team members across several service divisions.

Green credits KSM's culture for helping her continue to grow within the company.

"Working for Kirby-Smith is never a dull moment," Green stated. "I like the growth prospects and that we're constantly striving to be better. They really do listen to their employees and look for ways to improve."

A California native, Green now calls West Texas home with her husband, Noel, and their three children. Outside of work, the family enjoys spending time outdoors traveling to national parks and hiking. ■



Assistant Service Manager Debbie Green talks with technicians at KSM's Odessa, Texas, branch.

KIRBY-SMITH
MACHINERY, INC.®

Largest Range of CTL and Mini-Ex Undercarriage in North America



- Rollers
- Sprockets
- Idlers
- Rubber Tracks

Ktsu®
AMERICA

Oklahoma City
405.495.7820

Tulsa
918.438.1700

McAlester
918.310.1550

Abilene
325.692.6334

Amarillo
806.373.2826

Chico
940.678.5046

Dallas
214.371.7777

Ft. Worth
817.378.0600

Hewitt
254.261.1370

Lubbock
806.745.2112

Odessa
432.333.7000

Van Alstyne
Coming Soon

Pipeline and Energy Solutions

KIRBY-SMITH
MACHINERY, INC.®



Pipeline, Wind and Solar Farms, Other Alternative Energy

Rentals – Sales – Parts – Service – Financing

Loaders • Dozers w/A Blade • Winch • Excavators • Articulated Trucks • Pipelayers • Cranes and Boom Trucks • Telehandlers • Trailers • Rubber Tracked Carriers • Padding Buckets • Mulchers

Kris Phillips
GM – Pipeline Group
kphillips@kirby-smith.com
469-875-8093

Derek Birdwell
Account Manager
dbirdwell@kirby-smith.com
903-721-2060

Abilene • Amarillo • Chico • Dallas • Ft. Worth • Hewitt • Lubbock • Odessa • Van Alstyne • Oklahoma City • Tulsa • McAlester • Kansas City • St. Louis
Coming Soon

All machines are not available at all locations.

ASK THE PSSR

Consistent inspections help identify issues early, potentially saving you downtime and significant repair costs

Many machines run long hours each day, often in varied conditions and applications that can lead to uneven and premature wear. Spending just a few minutes checking your machine at the start of a shift and throughout the day helps identify potential problems early and keeps equipment running longer.

"A consistent inspection routine is one of the easiest ways to reduce downtime, control repair costs, and keep equipment working when it's needed most," said Kirby-Smith Machinery Inc. (KSM) Product Support Sales Representative (PSSR) Colten Tipton. "A few minutes inspecting your machines can prevent hours, days or longer in downtime. Walking around them is very important to maintaining and operating them. It's one of the simplest and most effective ways to protect your investment."

Inspections don't require specialized tools or extensive training, according to Tipton. Instead, they focus on paying attention to the machine and identifying small issues before they turn into expensive repairs.

Start with a 360-degree walkaround

Tipton recommends beginning every inspection with a complete walkaround of the machine. This gives operators a chance to look for obvious damage or anything that appears out of place. Check tires or tracks for excessive wear or damage. Look for broken lights, loose guards, or anything that may have been damaged during the previous shift or during operation. Even small issues, like a cracked lens or missing bolt,



Colten Tipton,
PSSR,
KSM

can lead to bigger problems if left unattended.

Look for leaks and wear

Hydraulic leaks are one of the most common problems operators can catch during a daily inspection. As you walk around the machine, check cylinders, hoses and fittings for signs of fluid leaks or wet spots.

"Pins and pivot points should also be examined closely," noted Tipton. "If a pin isn't taking grease or appears to have too much play, it may indicate wear that needs to be addressed. Catching these issues early can prevent accelerated wear or component failure."

Check fluid levels

Another critical step in any inspection is verifying fluid levels. Engine oil, coolant and hydraulic fluid should all be checked to ensure they are within recommended ranges. Low fluid levels can lead to overheating,

reduced performance, or severe engine or hydraulic damage.

Pay attention to machine alerts

Modern machines provide valuable information through onboard monitors. Operators should review any alerts or notifications before beginning work. These warnings can indicate issues that require immediate attention.

However, Tipton stresses that digital alerts shouldn't replace a physical inspection.

"You'll get notifications on the monitor, but getting out and actually putting your hands on the machine is probably the most important thing," stated Tipton. "If you need any help, you can always reach out to your Kirby-Smith product support rep or nearest branch service department, and we would be happy to help." ■



Discover more at
[KirbySmithConnection.com](https://www.kirby-smithconnection.com)



A consistent inspection routine can help identify issues before they become major problems, according to KSM PSSR Colten Tipton.



LEEBOY

FAYAT GROUP



BUILDING AMERICA *ONE ROAD AT A TIME*



OKLAHOMA CITY

6715 W. Reno Ave.
405.495.7820

KANSAS CITY

8320 Ruby Ave.
913.850.6300

TULSA

12321 E. Pine St.
918.438.1700

MCALESTER

142 Powell St.
918.310.1550



LEARN MORE AT WWW.LEEBOY.COM

KIRBY-SMITH
MACHINERY, INC.®

ASK THE PSSR

My Komatsu Parts Store makes looking up and ordering the parts you need fast and simple, and orders can be placed anytime, anywhere

When it comes to keeping machines running and minimizing downtime, quick access to the right parts is critical. Kirby-Smith Machinery Inc. (KSM) Product Support Sales Representative (PSSR) Chris Bradley said customers now have a powerful self-service tool that helps simplify the process: the My Komatsu Parts Store.



Chris Bradley,
PSSR,
KSM

My Komatsu is an online platform that provides a complete overview of your equipment. Once logged in, customers can see all the machines in their fleet, view hours, access parts books and operation manuals, and find helpful resources and educational materials. The system serves as a digital hub for managing equipment and staying on top of maintenance and parts needs.

Bradley emphasized that the My Komatsu Parts Store, which allows customers to search for and order parts on their own schedule, is one of the most convenient and essential features. If you don't already have a My Komatsu account, your KSM PSSR can help you set one up quickly and easily.

"You can order your parts directly without having to go to the store, and if the parts are available, they'll be ready for you to pick up, or you can have them shipped directly to a location of your choosing, be it the office, jobsite, shop or somewhere else," stated Bradley. "Using the Parts Store is simple and designed to feel similar to other online shopping platforms."

From the My Komatsu home screen, click on Parts Store to access the catalog. If you already know the part number you need, type it into the search bar, and the system will locate the item. From there, customers can

review availability, select the quantity needed, and add the part to their cart before checking out.

The platform shows where parts are currently in stock, so customers know where their order is coming from. Like other online shopping platforms, they can also track it from order to delivery.

"There's a broad range of parts available in the Parts Store," Bradley explained. "You can order anything from a small O-ring all the way up to a major component like an engine or transmission. It's all available right there."

No number, no problem

If you don't know the part number, My Komatsu still makes the process easy. Customers can search by machine model or serial number, and open the digital parts book for that machine. The diagrams

and listings allow you to identify the correct component, find the associated part number, and add it directly to your order.

Customers can also save commonly used parts into custom lists, making it easy to reorder routine maintenance items such as filters or service kits. In addition, the system occasionally features online promotions that offer discounts on select parts ordered through the My Komatsu Parts Store.

"My Komatsu is designed to make ordering parts fast and convenient, but if customers need assistance getting started or navigating the system, help is always available," said Bradley. "We encourage customers to reach out to their Kirby-Smith representative anytime they need support." ■



Discover more at
KirbySmithConnection.com



The My Komatsu Parts Store can be accessed 24/7/365 from a desktop, laptop or phone app, allowing for parts ordering anytime and from anywhere.

PRODUCT SUPPORT YOU CAN COUNT ON!



Our team of highly skilled
Product Support
Sales Representatives
will help you maximize
your equipment investments!

OKLAHOMA CITY



Cash Still
918.210.8627



Chris McAlexander
405.479.1648



Ryan Harrison
405.627.6114



CJ Moore
405.902.4853

McALESTER



Brian DeVore
405.209.7245

ST. LOUIS



George Fram
314.964.8631

TULSA



Brian DeVore
405.209.7245



Cash Still
918.210.8627



Jeff Statum
918.718.9160

ABILENE



Clay Collier
325.245.6460

AMARILLO



Joe Phillips
806.316.6378

LUBBOCK



Chris Bradley
806.318.9165

CHICO



Ed McGonigle
817.940.3007

DALLAS



Daniel Carr
469.550.1710



Roddy Conner
Waste Industries Specialist
214.985.0524



Tom Richards
682.321.1023

HEWITT



Larry Masters
214.930.8569

ODESSA

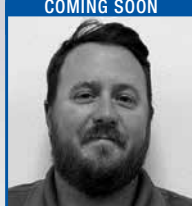


Colten Tipton
432.813.1241



Jared Williams
432.326.1930

VAN ALSTYNE COMING SOON



Keith Mueller
682.431.8708

FORT WORTH



Chase Barber
682.240.8117



Chip Leatherwood IV
Crane Division
214.542.2578



Phillip Hearrean
972.670.6591



Marc Owens
682.424.5509



Michael Norton
Governmental
817.940.0002

KANSAS CITY



Mark Tadlock
816.206.4720



Shane Schartau
Crane Division
816.708.5905

kirby-smith.com

Follow us on



LARGE INVENTORY

KOMATSU

WIRTGEN GROUP

TAKEUCHI



cl91cl
2013 KOMATSU D65EX-17 Stk#
KM13844U, 7,979 Hrs. . . . \$128,000



cl95ed
2020 KOMATSU D65EX-18 Stk#
K20462X, 2,822 Hrs. . . . \$268,000



cl91ck
2019 KOMATSU D51EXi-24 Stk#
K191162X, 5,700 Hrs. . . . \$138,500



cl95ec
2020 KOMATSU D65WX-18 Stk#
K20303X, 3,729 Hrs. . . . \$189,500



cl91ch
2020 KOMATSU D61EX-24 Stk#
K20066MX, 3,951 Hrs. . . . \$187,500



cf87md
2018 KOMATSU D65PXI-18 Stk#
KM18722X, 9,548 Hrs. . . . \$118,500



cl91cf
2020 KOMATSU D65EX-18 Stk#
K20271X, 4,026 Hrs. . . . \$179,000



cl47pe
2013 DEERE 470G LC Stk#
JD13027U, 7,727 Hrs. . . . \$99,000



cl91dp
2018 KOMATSU PC360LC-11 Stk#
K181295X, 6,706 Hrs. . . . \$138,500



cl91du
2019 KOMATSU PC360LC-11 Stk#
K191527X, 8,102 Hrs. . . . \$118,500



cf87mh
2018 KOMATSU PC170LC-11 Stk#
KM18343U, 2,895 Hrs. . . . \$138,500



ce16qi
2019 KOMATSU PC360LC-11 Stk#
K191483X, 9,158 Hrs. . . . \$99,500



cl91cd
2016 KOMATSU PC210LC-11 Stk#
KM16058X, 5,622 Hrs. . . . \$97,000



cl91ek
2019 KOMATSU PC360LC-11 Stk#
K191563U, 8,192 Hrs. . . . \$108,500



cf87mc
2019 KOMATSU PC360LC-11 Stk#
K19115X, 10,333 Hrs. . . . \$78,500



cl45az
2019 KOMATSU WA320-8 Stk#
K191101X, 8,672 Hrs. . . . \$99,000



cf83ln
2016 KOMATSU WA500-8 Stk#
KM16436X, 22,703 Hrs. . . . \$88,500



cl91cg
2022 KOMATSU WA270-8 Stk#
K22488X, 5,462 Hrs. . . . \$138,000



cd00wa
2021 KOMATSU WA380-8 Stk#
K21159X, 5,406 Hrs. . . . \$149,000



cf87lk
2020 KOMATSU WA380-8 Stk#
K20620X, 12,582 Hrs. . . . \$83,500



cl91ci
2022 KOMATSU WA270-8 Stk#
K22489X, 6,123 Hrs. . . . \$129,500



cb53og
2022 CATERPILLAR 950GC Stk#
CT22000X, 6,577 Hrs. . . . \$158,500



cl95ee
2022 KOMATSU WA270-8 Stk#
K22490X, 6,717 Hrs. . . . \$128,500



cm51lm
2017 KOMATSU HM400-5 Stk#
KM17960X, 10,041 Hrs. . . . \$189,500

C.P.I.
P.O. Box 1689
C.R., IA 52406-1689

Presorted Standard
US Postage Paid
C.P.I.

26 no 2

THANK YOU!



KIRBY-SMITH
MACHINERY, INC.®

SALES • RENTALS • PARTS • SERVICE

Committed to Customer Service Since 1983



Scan To Contact Your
Local Branch!